

ELIGIBLE EQUIPMENT*

Cardiology

- arrhythmia computers
- cardiac output computers
- health care/cardiac cath systems
- intra aortic balloon pumps
- monitoring systems
- patient data management
- stress test
- telemetry systems

Communications

- audio/visual systems
- emergency systems (911)
- overhead paging/intercom systems
- radios
- telephone systems
- voice mail systems
- video conferencing systems

Data processing

- bridges
- controllers
- hubs
- multiplexors
- PCs & peripherals
- printers
- routers
- scanners
- servers
- tape drives

Facilities

- clothes washers & dryers
- electronic signs
- electrical housekeeping equipment
- electronic housekeeping equipment
- electrical/electronic pool equipment

General equipment

- bar code readers
- environmental control computers
- industrial scales
- transcribers
- voting machines
- water meter readers

Laboratory/therapeutic

- ambulance medical equipment
- breathalyzers
- blood culture units
- blood gas analyzers
- cell savers & cell washers
- centrifuges
- chemistry analyzers
- chromatography equipment
- coagulants analyzers
- co-oximeters
- cryostats
- densitometers
- DNA analyzers & synthesizers
- electrolyte analyzers
- electron microscopes
- electrophoresis equipment
- gamma counters
- hematology analyzers
- immunoassay analyzers
- mass spectrometers
- microbiology analyzers

- microscopes
- microtomes
- plethysmographs
- pulmonary function systems
- ria systems
- scales/balances
- sleep labs
- spectrophotometers
- tissue analyzers
- tomometers

Mailing

- inserters
- labelers
- machines (not system)
- openers
- scales
- stackers

Office automation

- binders
- bursters
- CAD/CAM systems
- calculators
- card readers
- cash registers
- check signers
- coin sorters & packagers
- copiers
- currency counters
- dictation equipment
- electric rotary files
- electrical print or press equipment
- electronic print or press equipment
- electronic typewriters
- embossers
- facsimile machines
- folders
- ID card systems
- laminators
- microfilm readers/printers
- microfilmers
- retail scanners
- shredders
- time clocks
- uninterrupted power supply systems
- transient voltage protection systems

Security/alarms

- alarm systems
- card access systems
- CCTV systems
- electronic gates/doors
- electronic library security systems
- fire protection systems
- fire alarms
- metal detectors
- outdoor emergency sirens
- police alarms
- premise alarms
- vaults and safes

Surgical

- lasers
- microscopes
- phaco emulsifiers
- physiological monitoring systems
- tables



To request a quote

Forward a current maintenance contract and a quote from your vendor to Elaine Wilson.



Adds, deletes, changes

Any program changes can be submitted to Elaine Wilson (see below).

PROGRAM CONTACTS



SU Group LLC

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Business Manager

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The University of Florida

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REDUCE SPEND

Save up to 35% off with SU Group's equipment maintenance management program (EMMP)

E& Cooperative Services®

CONTRACT NO.
CNR01337



UF UNIVERSITY of FLORIDA

SU GROUP LLC • EST 1982



* Sample only



OUR UNIVERSITY PROGRAM

In today's challenging environment, scrutinizing every expenditure is an essential key to success. Equipment maintenance represents a large expense that plays an integral role in any university's budget. The University of Florida is working with SU to provide the best quality and pricing for equipment maintenance.

The equipment maintenance management innovators!



KEY BENEFITS



Cost savings

- save 17%-35% off existing service contracts
- financially capped budget
- in-house reimbursement (\$35/hr)
- soft-dollar savings on administrative tasks



Convenience

- sole number to call for all service events
- contract consolidation
- we manage vendor payment process
- fewer purchase orders (PO's)



Control

- choice of vendor
- maintain direct contact with vendor (optional)
- add or remove equipment at any time
- transparent, real-time, online reporting
- same great coverage and response times

To learn
more

Visit <http://www.purchasing.ufl.edu/contracts/sugroup.asp>

OUR PROVEN PROCESS

1

Call TELESERVE™

When service is needed, contact SU's toll-free, 24/7 dispatch number at (800) 833-7050 or email teleserve@su-group.com.

2

Vendor dispatched

Then, SU will dispatch your vendor with our purchase order (PO) number. SU confirms via email.

3

Vendor sends info

Following service, the vendor is required to send SU a field service report (FSR) & an invoice.

4

SU pays vendor

SU will pay your vendor within 25-35 days after invoice & FSR are received.

5

View online report

Meanwhile, all event service info is available to the customer online at www.su-group.com.

● Client | ● SU Group LLC

COVERAGE COMPARISON



Service	Competitors	TELESERVE™
corrective maintenance repair labor, travel, parts, taxes	✓	✓
preventative maintenance inspections	✓	✓
services for scheduled equipment tagging and inventory work order process direct vendor pay management reports	X X X X	✓ ✓ ✓ ✓
800 dispatch number	X	✓
engineering support repair or replace option future equipment purchase solution sourcing alternative services and parts	X X X X	✓ ✓ ✓ ✓
overtime costs (24/7) (optional)	X	✓
rental of substitute equipment	X	✓
In-house reimbursement \$35/hour for repairs	X	✓
common program anniversary date	X	✓
cost reduction program models	X	✓
guaranteed budget	X	✓

To learn more visit <http://www.su-group.com>



What's being said...

"Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus ut efficitur purus. Integer pulvinar nisl interdum purus aliquam tristique. Fusce iaculis sagittis tortor id vulputate.."

Johnathan Doe, UF

The primary goal of this program is to provide a single source for equipment maintenance to include the entire service delivery process, from dispatch of the service vendors, management of the program, work order processing and vendor invoice payment.