ELIGIBLE EQUIPMENT*

Cardiology

- arrhythmia computers
 cardiac output computers
 health care/cardiac cath systems
 intra aortic balloon pumps
 monitoring systems
 patient data management
 stress test
 telemetry systems
- Communications
- audio/visual systems
 emergency systems (911)
 overhead paging/intercom systems
 radios
 telephone systems
 voice mail systems
 video conferencing systems

Data processing

bridges
 controllers
 hubs
 multiplexors
 PCs & peripherals
 printers
 routers
 scanners
 servers
 tape drives

Facilities

- clothes washers & dryers
- electronic signs
- electrical housekeeping equipment
- electronic housekeeping equipment
- electrical/electronic pool equipment

General equipment

bar code readers
 environmental control computers
 industrial scales
 transcribers
 voting machines
 water meter readers

Laboratory/therapeutic

- Laboratory/therapeutic - ambulance medical equipment - breathalyzers - blood culture units - blood gas analyzers - cell savers & cell washers - centrifuges - chemistry analyzers - chromatography equipment - coagulations analyzers - co-oximeters - cryostats - densitometers - DNA analyzers & synthesizers
- DNA analyzers & synth
 electrolyte analyzers
- electron microscopes
- electrophoresis equipment
- gamma counters
- hematology analyzers
 immunoassay analyzers
- mass spectrometers
 microbiology analyzers



microscopes
microtomes
plethysmographs
pulmonary function systems
ria systems
scales/balances
sleep labs
spectrophotometers
tissue analyzers
tomometers

Mailing

inserters
labelers
machines (not system)
openers
scales
stackers

Office automation

 binders bursters · CAD/CAM systems calculators card readers cash registers check signers · coin sorters & packagers copiers currency counters dictation equipment electric rotary files · electrical print or press equipment · electronic print or press equipment · electronic typewriters embossers · facsimile machines folders · ID card systems laminators · microfilm readers/printers microfilmers retail scanners shredders time clocks · uninterrupted power supply systems transient voltage protection

Security/alarms

systems

alarm systems
card access systems
CCTV systems
electronic gates/doors
electronic library security systems
fire protection systems
fire alarms
metal detectors
outdoor emergency sirens
police alarms
premise alarms
vaults and safes

Surgical

lasers
 microscopes
 phaco emulsifiers
 physiological monitoring systems
 tables



To request a quote

Forward a current maintenance contract and a quote from your vendor to Elaine Wilson.



Adds, deletes, changes Any program changes can be submitted to Elaine Wilson (*see below*).

PROGRAM CONTACTS



UF

UNIVERSITY of **FLORIDA**

SU Group LLC Elaine Wilson Business Manager

(800) 558-9910 ewilson@su-group.com

9667 South 20th Street Oak Creek, WI 53154

The University of Florida

Nicola Heredia Assistant Director, Procurement Services

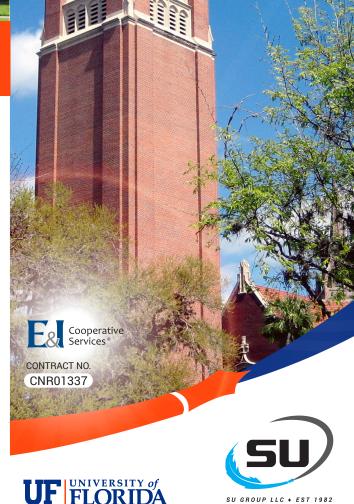
(352) 294-1155 nheredia@ufl.edu

971 Elmore Drive Gainesville, FL 32607 www.su-group.com

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REDUCE SPEND Save up to 35% off with SU Group's equipment

maintenance management program (EMMP)





OUR UNIVERSITY Program

In today's challenging environment, scrutinizing every expenditure is an essential key to success. Equipment maintenance represents a large expense that plays an integral role in any unversity's budget. The University of Florida is working with SU to provide the best quality and pricing for equipment maintenance.

The equipment maintenance management innovators! $\bigstar \bigstar \bigstar \bigstar$

KEY BENEFITS

s C

Cost savings • save 17%-35% off exisiting service contracts

- financially capped budget
- in-house reimbursement (\$35/hr)
- soft-dollar savings on administrative tasks

() Convenience

- sole number to call for all service events
- contract consolidation
- we manage vendor payment process
- fewer purchase orders (PO's)

O Control

- choice of vendor
- maintain direct contact with vendor (optional)
- add or remove equipment at any time
- transparent, real-time, online reporting
- same great coverage and response times

To learn **MORE**

Visit http://www.purchasing.ufl.edu/ contracts/sugroup.asp

OUR PROVEN **PROCESS**

Call TELESERVE™

When service is needed, contact SU's toll-free, 24/7 dispatch number at (800) 833-7050 or email teleserve@su-group.com.

Vendor dispatched

Then, SU will dispatch your vendor with our purchase order (PO) number. SU confirms via email.

Vendor sends info

Following service, the vendor is required to send SU a field service report (FSR) & an invoice.

SU pays vendor

SU will pay your vendor within 25-35 days after invoice & FSR are received.

View online report

Meanwhile, all event service info is available to the customer online at www.su-group.com.

Client | SU Group LLC

COVERAGE **COMPARISON**



Service		Competitors	TELESERVE™
corrective maintenance repair labor, travel, parts, taxes		7	~
preventative maintenance inspection	s	1	1
services for scheduled equipment tagging and inventory work order process direct vendor pay management reports		× × ×	***
800 dispatch number		X	1
engineering support repair or replace option future equipment purchase solution sourcing alternative services and par	ts	× × ×	Y Y Y Y
overtime costs (24/7) (optional)		×	1
rental of substitute equipment		X	1
In-house reimbursement \$35/hour for repairs		×	√
common program anniversary date		X	~
cost reduction program models		X	~
guaranteed budget		×	√
To learn more visit http://	/ w	ww.su-group	o.com 🕤



What's being said...

"Lorem ipsum dolor sit amet, consectetur adipiscing elit. Phasellus ut efficitur purus. Integer pulvinar nisl interdum purus aliquam tristique. Fusce iaculis sagittis tortor id vulputate.."

Johnathan Doe, UF

The primary goal of this program is to provide a single source for equipment maintenance to include the entire service delivery process, from dispatch of the service vendors, management of the program, work order processing and vendor invoice payment.



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