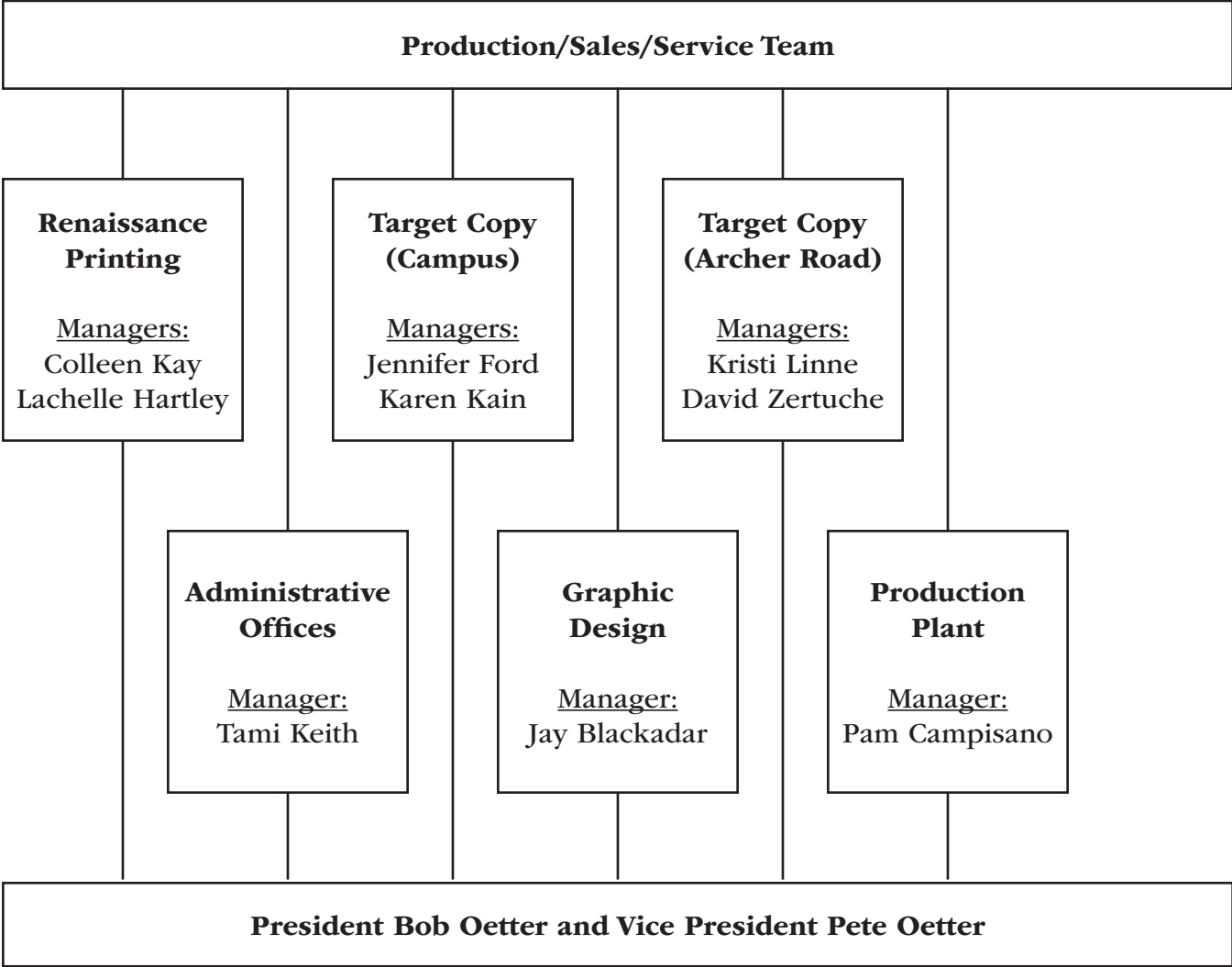


Organizational Chart



**Contact names and titles of persons responsible for
company's proposal and negotiations**

Bob Oetter
President

Phone: 352-375-2129
Fax: 352-375-0522
Email: bob@renaissance-printing.com

Pete Oetter
Vice President

Phone: 352-375-2129
Fax: 352-375-0522
Email: pete@renaissance-printing.com

Contact Information

Target Copy (Campus)

1412 West University Avenue, Gainesville, Florida 32603

Phone: (352) 376-3826; Fax: (352) 375-2552

Email: service@target-copy.com

Hours: 7 days a week, 24 hours a day

Service Coverage: University of Florida, Gainesville Area, Alachua County, Marion County,
Columbia County, Levy County, Putnam County

Manager: Jennifer Ford

Employee Since: 1982

Email: jennifer@target-copy.com

Production Manager: Karen Kain

Employee Since: 1989

Email: service@target-copy.com

Target Copy (Archer Road)

3422 Southwest Archer Road, Gainesville, Florida 32608

Phone: (352) 372-1171; Fax: (352) 372-2491

Email: info@target-copy.com

Hours: 7 days a week, 8:00 a.m. – 8:00 p.m.

Service Coverage: University of Florida, Gainesville Area, Alachua County, Marion County,
Columbia County, Levy County, Putnam County

Manager: Kristi Linne

Employee Since: 2000

Email: info@target-copy.com

Assistant Manager: David Zertuche

Employee Since: 2013

Email: info@target-copy.com

Renaissance Printing

4130 Northwest 16th Boulevard, Gainesville, Florida 32605

Phone: (352) 372-2233; Fax: (352) 372-3435

Email: service@renaissance-printing.com

Hours: Monday – Friday, 7:00 a.m. – 8:00 p.m.; Saturday – Sunday, 8:00 a.m. – 8:00 p.m.

Service Coverage: University of Florida, Gainesville Area, Alachua County, Marion County,
Columbia County, Levy County, Putnam County

Manager: Colleen Kay

Employee Since: 1993

Email: service@renaissance-printing.com

Production Manager: Lachelle Hartley

Employee Since: 1992

Email: service@renaissance-printing.com

Assistant Manager: Carlos Martinez

Employee Since: 2001

Email: service@renaissance-printing.com

Assistant Manager: Jim O’Sullivan

Employee Since: 2000

Email: service@renaissance-printing.com

Copyright Permissions Manager: Kim Dey

Employee Since: 1998

Email: copyright@renaissance-printing.com

Customer Service Delivery Representatives

These employees are typically mobile and represent all of our locations to best serve their clients.

Hours: Monday – Friday, 8:00 a.m. – 5:00 p.m.

Customer Service Delivery Representative: John Cotter

Employee Since: 1995

Customer Service Delivery Representative: Ben Caswell

Employee Since: 2002

Customer Service Delivery Representative: Jim O’Sullivan

Employee Since: 2000

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Administrative Offices

4130 Northwest 16th Boulevard, Gainesville, Florida 32605

Phone: (352) 375-2129; Fax: (352) 375-0522

Email: bookkeeping@renaissance-printing.com

Hours: Monday – Friday, 8:00 a.m. – 5:00 p.m.

Includes: Accounts Payable, Accounts Receivable, Copyright Permissions, Publisher's Royalty Payments, Benefits/ESOP Management and Human Resources

Manager: Tami Keith

Employee Since: 1990

Email: tamara@renaissance-printing.com

Account Manager: Tiffany Bacon

Employee Since: 2006

Email: bookkeeping@renaissance-printing.com

Copyright Manager: Kim Dey

Employee Since: 1998

Email: copyright@renaissance-printing.com

Graphic Design Department

4130 Northwest 16th Boulevard

Gainesville, Florida 32605

Phone: (352) 372-2233

Fax: (352) 373-0748

Email: ntp@renaissance-printing.com

Hours: Monday – Friday, 7:00 a.m. – 9:00 p.m.; Saturday, 9:00 a.m. – 5:00 p.m.

Manager: Jay Blackadar

Employee Since: 1996

Email: ntp@renaissance-printing.com

Assistant Manager: Gina Scinto

Employee Since: 2001

Email: ntp@renaissance-printing.com

Proofing Coordinator: Trey Woodard

Employee Since: 1996

Email: ntp@renaissance-printing.com

Production Plant (Printing, Bindery and Finishing)

4130 Northwest 16th Boulevard, Gainesville, Florida 32605

Phone: (352) 372-2233; Fax: (352) 372-3435

Hours: Monday – Friday, 7:30 a.m. – 8:30 p.m.; Saturday, 8:00 a.m. – 5:30 p.m.

Manager: Pam Campisano

Employee Since: 2002

Customer Support/Estimating

4130 Northwest 16th Boulevard, Gainesville, Florida 32605

Phone: (352) 372-7917; Fax: (352) 372-7924

Hours: Monday – Friday, 8:00 a.m. – 5:30 p.m.

Manager: Rachel Ferguson

Employee Since: 1996

Email: rachel@renaissance-printing.com

Client Advocates and Project Consultants

4130 Northwest 16th Boulevard, Gainesville, Florida 32605

Hours: Monday – Friday, 8:00 a.m. – 5:30 p.m.

Sales Representative: Trish Mader

Employee Since: 1997

Email: trish@renaissance-printing.com

Sales Representative: Rachel Stern

Employee Since: 2007

Email: rachel@target-copy.com