

**University of Florida**  
 Amendment to Contract - Temporary Personnel Services  
 Exhibit B - Pricing Matrix - **EFFECTIVE July 1, 2018**

**MARKUP PERCENTAGE (MULTIPLIER)**

(Includes Administrative Costs, Standard Backgrounds, Standard Drug Tests, Workers Comp, Payroll Taxes, ACA and Other Standard Service Costs)

<b>CLERICAL*</b>		<b>LIGHT INDUSTRIAL*</b>		<b>MEDIUM/REGULAR INDUSTRIAL*</b>	
Sample Job Types: Secretary, Clerks, Adimin/Office, Accountants, Paraprofessionals, Professionals, Cashiers		Sample Job Types: Lab Techs, Custodial, Warehouse Clerks, Clerical w/ Lt Ind Duties		Sample Job Types: General Labor, Grounds, Bldg Maintenance	
UF-Referred Talent	TF-Recruited Talent**	UF-Referred Talent	TF-Recruited Talent**	UF-Referred Talent	TF-Recruited Talent**
28.1% (1.281)	31.6% (1.316)	36.6% (1.366)	47.6% (1.476)	40.6% (1.406)	51.6% (1.516)

\*All job descriptions will be assessed at the time of order to determine job type category. Risk and physical requirements of position will be assessed for determination.

\*\*All TF-Recruited Talent mark-ups will reduce to the UF-Referred Talent mark-ups after the talent has completed working 4 complete work weeks on the UF assignment.