



Office of the Vice President
and Chief Financial Officer

Procurement Services

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November 27, 2018

ADDENDUM #2 to the University of Florida ITB19TM-109 for Cisco VoIP Phones

This addendum shall be considered part of the Contract Documents for the above-mentioned **ITB19TM-109** as though it had been issued at the same time and incorporated integrally therewith. Where provisions of the following supplementary data differ from those of the original document, this addendum shall govern and take precedence. All other terms, conditions, and regulations will apply.

This addendum consists of :

- Answers to questions asked prior to the deadline of 5pm, November 14, 2018;
- Change in opening date and time – **this ITB is now scheduled to open on Friday, December 7, 2018 at 3:00 PM EST.**
- Revision to Price Sheets. Pages 14 and 15 of the original bid document and are replaced with the attached revised Price Sheets for Lot 1 and Lot 2, respectively.

Sincerely,

A handwritten signature in black ink, appearing to read "Taylor McKellips", written over a horizontal line.

Taylor McKellips, Procurement Agent II
Procurement Services

Please acknowledge receipt of Addendum #2 by signing below, and returning this addendum with your proposal. Failure to include addendum with your proposal may result in rejection.

Signature

Company Name

Company Address

City/State/Zip

Answers to Questions asked prior to the deadline of 5pm, November 14, 2018

Q1. Is the Estimated Annual Quantity inclusive of the UFIT Desired Internal Stock Level, or is the UFIT Desired Stock Level in addition to the quantity listed for the Estimated Annual Quantity?

A1. Estimated Annual Quantity is inclusive of the UFIT Desired Internal Stock Level

Q2. Will you like to trade in any phones or other infrastructure? If so please provide part number(s) and quantity.

A2. Unlikely, most phone orders are expansions rather than replacements.

Q3. Some of the requested parts will soon be end of life. Are you open to seeing alternate options?

A3. Yes. Please use the spaces added to the revised price sheets to specify pricing for alternate options.

Q4. For the 8831 Microphone kit, it is available with two options, Wireless or Wired? Do you have a preference, or do you want pricing on each?

A4. Please use the additional space added to the revised price sheets to specify pricing for each option.

Q5. For the Wall Mount Kit (8800 series), is this for supporting the phones with video (8845, 8865 series), or is this just for the 8800 series (non-video)?

A5. Non-video.

Q6. For the 8821 Phone, would you like the bundle? Or, as a spare and just the phone?

A6. Just the phone. Please refer to updated price sheets.

Q7. For the Cisco 8821 Wireless Phone are you requesting just the phone or the phone kit (this includes the phone, power cord, power adapter, and country clip)?

A7. Desktop charging bundle/kit only, part number CP-DSKCH-8821-BUN. Please refer to updated price sheets.

Q8. Should we include SMARTNET for each Line item bundled into each line item or is it not needed at this time?

A8. SMARTNET pricing is not needed at this time.

PRICE SHEET
Lot 1 – Cisco Certified Partners

Cisco Certified Partners must complete only this Price Sheet.

UF VoIP Telephone System Phone Utilization	
Item	Vendor's Offered Unit Price
Phone Model	
8845 IP Phone w/Video	
8851 IP Phone (use w/expansion module)	
8861 IP Phone (use w/exp module, usb, wifi capable)	
8865 IP Phone w/Video (usb, wifi capable)	
8831 Conference Phone (Wired)	
8831 Conference Phone (Wireless)	
8811G Gig IP Phone (grayscale display)	
8821 Wireless Phone	
Accessories:	
8800 Key Expansion Module	
Transformer & Cord	
Wall Mount Kit [8800 Series]	
8831 Microphone Kit	
8821 Desktop charging bundle/kit only	
Alternative Phone Models	

Please confirm by checking the box next to each statement:

- ☐ All standard Cisco warranties will be applicable to devices provided to UF
- ☐ All standard Cisco service and maintenance plans will be available for devices provided to UF

(see following page)

PRICE SHEET
Lot 1 – Cisco Certified Partners
(continued)

Please provide details regarding the following:

- (1) Timeline from order placement to fulfilment: _____
- (2) Additional warranty options available by Vendor: _____
- _____
- (3) Additional service / maintenance plans available from Vendor: _____
- _____
- (4) Catalog-based Discount (%) for items not listed herein: _____
- (5) State the minimum quantity and length of time prices will be honored for a reorder.
Minimum quantity is _____. Length of time is _____.

PRICE SHEET
Lot 2 – Independent Resellers of Cisco Products

Independent Resellers that are not a “Cisco Certified Partner” must complete this Price Sheet.

UF VoIP Telephone System Phone Utilization	
Item	Vendor's Offered Unit Price
Phone Model	
8845 IP Phone w/Video	
8851 IP Phone (use w/expansion module)	
8861 IP Phone (use w/exp module, usb, wifi capable)	
8865 IP Phone w/Video (usb, wifi capable)	
8831 Conference Phone (Wired)	
8831 Conference Phone (Wireless)	
8811G Gig IP Phone (grayscale display)	
8821 Wireless Phone	
Accessories:	
8800 Key Expansion Module	
Transformer & Cord	
Wall Mount Kit [8800 Series]	
8831 Microphone Kit	
8821 Desktop charging bundle/kit only	
Alternative Phone Models	

Please confirm by checking the box next to each statement:

- ☐ All standard Cisco warranties will be applicable to devices provided to UF
- ☐ All standard Cisco service and maintenance plans will be available for devices provided to UF

(see following page)

PRICE SHEET
Lot 2 – Independent Resellers of Cisco Products
(continued)

Please provide details regarding the following:

(1) Timeline from order placement to fulfilment: _____

(2) Additional warranty options available by Vendor: _____

(3) Additional service / maintenance plans available from Vendor: _____

(4) Catalog-based Discount (%) for items not listed herein: _____

(5) State the minimum quantity and length of time prices will be honored for a reorder.

Minimum quantity is _____. Length of time is _____.