

Attachment A
PRICE SHEET

- Proposals that meet UF's requirements shall be for the specific switch the vendor is recommending with links to supporting webpages.
- Pricing shall extend across all switches within the selected product families.
- Pricing should also apply to future switches available within the product line.
- A combination of lowest cost and highest value will be evaluated. Total cost of ownership including maintenance costs will be taken into consideration. Evaluation will also be judged based on the future capabilities and predicted lifespan of the equipment.
- All pricing is for the initial two (2) year period and any increase shall not be greater than the lesser of 3% or the corresponding increase in the CPI for any of the additional three (3) one (1) year renewal periods.

Campus Building Network Switches	
Item	Vendor's Offered Unit Price
BPoP Layer 3 Aggregation Switches Model number: Link to product specifications Detailed Configuration: Maintenance/Support Level:	
Alternate BPoP Layer 3 Aggregation Switch Proposed Model number: Link to product specifications Detailed Configuration: Maintenance/Support Level:	
Workgroup Layer 2 Access Switches (48 Port) Model number: Link to product specifications	

<p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	
<p>Alternate Workgroup Layer 2 Access Switches (48 Port)</p> <p>Proposed. Model number:</p> <p>Link to product specifications</p> <p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	
<p>Workgroup Layer 2 Access Switches (24 Port)</p> <p>Model number</p> <p>Link to product specifications</p> <p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	
<p>Alternate Workgroup Layer 2 Access Switches (24 Port)</p> <p>Proposed. Model number:</p> <p>Link to product specifications</p> <p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	
<p>Workgroup Layer 2 Access Switches (8 Port)</p> <p>Model number:</p> <p>Link to product specifications</p> <p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	
<p>Alternate Workgroup Layer 2 Access Switches (8 Port)</p> <p>Proposed. Model number:</p> <p>Link to product specifications</p> <p>Detailed Configuration:</p> <p>Maintenance/Support Level:</p>	

|

Please confirm by checking the box next to each statement:

___ All standard manufacture warranties will be applicable to devices provided to UF

___ All standard service and maintenance plans will be available for devices provided to UF

Please provide details regarding the following:

(1) Timeline from order placement to fulfilment: _____

(2) Additional warranty options available by Vendor: _____

(3) Additional service / maintenance plans available from Vendor: _____

(4) Catalog-based Discount (%) for items not listed herein: _____

(5) Hourly rates for ongoing Professional Services for post-implementation for the full five-year period.
\$ _____