



PROCUREMENT SERVICES

Invitation to Negotiate for

Electronic File Storage – Network Attached Storage
(NAS)

Please mark all proposal submission envelopes with
the following information:

ITN 20RL-130

Opening 01/14/2020 3:00PM

Contents

1.0 STATEMENT AND SCOPE OF WORK.....	5
1.1 Summary.....	5
1.2 Scope of Work.....	5
1.2.1 Technical Specifications	5
1.3 Term of Agreement.....	9
1.4 Coverage and Participation	9
1.5 University Demographics	10
2.0 EVALUATION PROCESS AND METHOD OF AWARD	10
2.1 Method of Award.....	10
2.2 Selection, Negotiation, Additional Information	11
2.3 Pre-Award Presentations.....	11
2.4 Pre-Award Negotiations	11
2.5 Vendor Protest Procedure; Notice of Proposal Protest Bonding Requirement	12
2.6 Contractual Intent/Right to Terminate and Recommence ITN Process	12
2.7 Effective Period of Proposals.....	12
2.8 Proposal Acceptance/Rejection.....	12
2.9 Errors and Omissions in Vendors Proposals.....	12
2.10 Determination of and Information Concerning Vendor's Qualifications	12
2.11 Apparently Conflicting Information Obtained by Vendor	13
2.12 Rejection of Vendor Counteroffers, Stipulations and Other Exceptions.....	13
2.13 Vendor's Need to Use Proprietary Rights of the University	13
2.14 Public Record.....	13
3.0 SCHEDULE OF EVENTS	13
3.1 Pre-Proposal Conference N/A	13
3.2 Pre-Proposal Site Visit N/A.....	13
3.3 Special Accommodations	13
4.0 PROPOSAL RESPONSE AND PREPARATION INSTRUCTIONS	13
4.1 Proposal Format Organization	14
4.1.1 Response Format	14
4.1.2 Number of Proposal Copies to be Furnished.....	16
4.1.3 Bindings and Marking.....	16
4.1.4 Marking of Envelopes	16
4.1.5 Proposal Costs	16
4.1.6 Faxes or Emails Not Accepted.....	16
4.2 Requirements of Proposer for Response	16
4.2.1 Original ITN Document	16
4.2.2 Vendor's Understanding of the ITN	16
4.2.3 University Provides Information in Good Faith without Liability	17
4.2.4 Verbal versus Written Communication	17
4.2.5 Questions, Communications and Inquires between the University and Vendors.....	17
4.2.6 Addenda and the University's Response to Communications from Vendor	18
4.2.7 Pricing and/or Revenue Proposal.....	18
4.2.8 Revisions to the ITN.....	18
4.2.9 Florida Preference.....	19
4.2.10 Attention to Terms and Conditions	19
4.2.11 Required Signature	19
4.2.12 Authority to Negotiate.....	19
4.2.13 Collusion Prohibited	20
4.2.14 Improper Business Relationships/Conflict of Interest Prohibited	20
4.2.15 Corrections, Changes, and Providing Information on Forms within the ITN.....	20

4.2.16 Performance and Payment Bond – N/A Intentionally Blank 20

4.2.17 Anti-Kickback 20

4.2.18 Withdrawal of ITN 20

4.2.19 University’s Right to Use Vendor’s Ideas/Proprietary Information 20

5.0 DEFINITIONS 21

5.1 Agreement/Contract 21

5.2 Customer 21

5.3 May, Should..... 21

5.4 Must, Shall, Will 21

5.5 Proposal 21

5.6 Proprietary Information..... 21

5.7 Provider 22

5.8 Invitation to Negotiate (ITN)..... 22

5.9 Respondent..... 22

5.10 Response..... 22

5.11 Successful Vendor 22

5.12 Supplement Agreement 22

5.13 Supplier..... 22

5.14 University of Florida, UF or University 22

5.15 Vendor..... 22

5.16 Vendor’s Proposal 22

5.17 Vendor’s Response 22

6.0 AGREEMENT TERMS AND CONDITIONS 26

6.1 Actions of Successful Vendor..... 26

6.2 Advertising 26

6.3 Americans with Disabilities Act 26

6.4 Certification..... 26

6.5 Conflict of Interest..... 27

6.6 Discrimination..... 27

6.7 Drug Free Workplace 27

6.8 Equal Opportunity Statement..... 27

6.9 Federal, State, and Local Laws and Regulations 28

6.10 Inspection, Audit and Reporting - Intentionally Blank..... 28

6.11 Liens..... 28

6.12 Modifications..... 28

6.13 Non-Discrimination..... 28

6.14 Ownership of Documents 28

6.15 Sales and Use Tax 28

6.16 Sexual Harassment..... 28

6.17 Small Business Program 29

6.18 Tobacco Free Campus Policy..... 29

6.19 Sustainability Preferences..... 29

6.20 Assignment-Delegation..... 29

6.21 Assignment of Anti-Trust Overcharge Claims..... 29

6.22 Date for Reckoning Prompt-Payment Discount 29

6.23 Force Majeure..... 29

6.24 Furnish and Install – 30

6.25 Indemnification/Hold Harmless; Liability 30

6.26 Insurance Requirements..... 30

6.27 Protection of Property 31

6.28 Labor Disputes..... 31

6.29 Laws and Regulations..... 31

6.30 No Replacement of Defective Tender 31

6.31 No Waiver of Right by the University	31
6.32 Notice to Vendors of Asbestos-Containing Materials in University Buildings	31
6.33 Parking and Identification Badges.....	32
6.34 Payment Terms	32
6.35 Price Adjustment	32
6.36 Prior Course of Dealings.....	32
6.37 Intentionally Blank N/A.....	32
6.38 Public Entity Crime	33
6.39 Public Records.....	33
6.40 Referencing of Orders.....	33
6.41 Remedies and Applicable Law	33
6.42 Right of Inspection	33
6.43 Right of Offset.....	33
6.44 Shipment Under Reservation Prohibited	34
6.45 Specifications: Brand Name or Acceptable Alternate	34
6.46 Successful Vendor to Package Goods	34
6.47 Termination	34
6.47.1 Convenience	34
6.47.2 Default	34
6.47.3 Gratuities.....	35
6.47.4 Insolvency.....	35
6.47.5 Lack of Funds	35
6.47.6 Stop Work Order.....	35
6.47.7 Suspension or Debarment	36
6.47.8 Continuation of Performance Through Termination	36
6.48 Title and Risk of Loss.....	36
6.49 Warranties	36
6.50 Payment Card Industry Data Security Standard.....	36
6.51 Payment and Invoice Information	36
7.0 Certifications and Forms	37
7.1 Certification of Proposal	37

1.0 STATEMENT AND SCOPE OF WORK

1.1 Summary

The University of Florida (UF) is seeking proposals from vendors to purchase a complete electronic file storage solution including hardware, support, potential installation and professional services, as part of the standard five-year equipment refresh cycle.

UF's current file storage systems provides Server Message Block (SMB) and Network File System (NFS) storage for UF Enterprise, Research and Education organizations. Currently, UF uses Dell Isilon Network Attached Storage (NAS) clusters to support this requirement.

1.2 Scope of Work

The vendor is to provide a system which should meet or exceed the specifications listed below. The proposal will include design elements which demonstrate a highly available and redundant system across two (2) on-premises (on prem) datacenters, eight (8) km apart, and one remote site more than 300 miles away (could be cloud), with 99.999% uptime. Design requirements of high availability will include no single points of failure. The design will include an independent scaled permanent physical lab environment for testing of software and firmware upgrades, configurations and file system changes, replication, and site failover.

In addition to the hardware and design element, the proposal will include a separate professional services statement of work if the vendor is to perform the complete installation for the replacement project. The statement of work will detail all the steps for replacement and any UF resources needed for the engagement with the vendor. UF will make the determination as to who will ultimately be responsible for system installation.

1.2.1 Technical Specifications

The bracketed numbers at the end of each required feature references the Section 2.1 Evaluation Criteria (see Attachment B).

The following are required features:

1. Audit/Monitoring/Reporting
 - a. Audit user account actions including access, create, modify, and delete. [1]
 - b. Audit admin account actions including access, create, modify, and delete. [1]
 - c. Event monitoring alerts and notifications, supporting SNMP v2c, and v3, syslog, and SMTP, with configurable categories. [1]
 - d. Real time and historical performance and capacity statistics available at the system, node/cluster, filesystem, share/export, directory, and user quota levels. [1]
 - i. Retained for a minimum of one (1) month. [2]
 - e. All hardware reports real-time statistics and failures. [1]
2. Availability/Reliability
 - a. Zero File Storage service downtime when adding or removing capacity and hardware. [1]
 - b. Provide recovery point objective (RPO) of 60 minutes. [2]
 - c. Provide recovery time objective (RTO) of 60 minutes. [2]
3. Capability
 - a. Full POSIX file system compatibility including file locking. [1]
 - b. NFSv4 using Active Directory (2008 functional level)-based Kerberos via RPCSEC_GSS for client authentication, authorization, and ID-mapping. [1]
 - c. KRB5p encryption for NAS4 (1)

- d. SMB3 with encryption available. [1]
 - e. Data replication between compatible storage arrays. [1]
 - f. Automated and manual failover between active and standby systems in one (1) hour. [2]
 - g. Individual file/object restore per RPO/RTO. [1]
 - i. Available from Windows Volume Snapshot Service (VSS, Previous Versions). [1]
 - ii. Available from NFS via “snapshot” directory (or equivalent). [1]
 - h. Verifiable data compression and deduplication claims. [1]
 - i. 10G/40G Ethernet connectivity, including link aggregation and tagged VLAN support. [1]
 - j. Support multi-level (nested) user and directory quotes (1)
 - k. Support multi-level (nested) shares. (1)
 - l. REST API for share-related administrative operations (creation, permissions, and deletion of shares, and setting and reporting quotas). [1]
 - m. Support scheduled snapshots at the volume or directory level. [1]
 - n. Snapshot space use included in volume or quotas [1]
 - o. Support a minimum of 2,000 snapshots per share/export. [2]
 - p. Support a minimum of 5,000 connected clients to a single share/export. [2]
4. System Metrics
- a. Active Site
 - i. “Tier A – Performance Storage”
 - 1. Support 20K connected clients. [2]
 - 2. Support 2.5K active clients. [2]
 - 3. Provide 54Gb/sec network throughput involving multiple active clients with mixed workload (peak). [2]
 - 4. Provide 10Gb/sec network throughput involving multiple active clients with mixed workload (sustained, median). [2]
 - 5. Provide 154K protocol OPS. SMB is 46% of workload, and NFS is 52% of workload (peak). [2]
 - 6. Provide 70K protocol OPS. SMB is 46% of workload, and NFS is 52% of workload (sustained, median). [2]
 - 7. Provide 4,800,000 file system events per second for a read/write percentage of 94%/6% (peak). [2]
 - 8. Provide 300,000 file system events per second for a read/write percentage of 94%/6% (sustained, median). [2]
 - 9. NFSv4 with Kerberos median latency of 10ms. [2]
 - 10. SMBv3 with encryption median latency of 150ms. [2]
 - ii. “Tier B – Bulk Storage”
 - 1. Support 7K connected clients. [2]
 - 2. Support 550 active clients. [2]
 - 3. Provide 49Gb/sec network throughput involving multiple active clients with mixed workload (peak). [2]
 - 4. Provide 2.5Gb/sec network throughput involving multiple active clients with mixed workload (sustained, median). [2]
 - 5. Provide 78K protocol OPS. SMB is 87% of workload, and NFS is 7% of workload (peak). [2]
 - 6. Provide 12.1K protocol OPS. SMB is 87% of workload, and NFS is 7% of workload (sustained, median). [2]
 - 7. Provide 390,000 file system events per second for a read/write percentage of 88%/12% (peak). [2]
 - 8. Provide 67,000 file system events per second for a read/write percentage of 88%/12% (sustained, median). [2]
 - 9. NFSv4 with Kerberos median latency of 20ms. [2]
 - 10. SMBv3 with encryption median latency of 300ms. [2]

- iii. If vendor recommends a single system with tiered storage, then the resulting system should meet the combined performance characteristics (e.g. combine averages and select higher of burst values) for both tiers. [1]

b. Standby Site

- i. Support 27K connected clients. [2]
- ii. Support 3.0K active clients. [2]
- iii. Provide 54Gb/sec network throughput involving multiple active clients with mixed workload (peak). [2]
- iv. Provide 12.2Gb/sec network throughput involving multiple active clients with mixed workload (sustained, median). [2]
- v. Provide 154K protocol OPS. SMB is 52% of workload, and NFS is 45% of workload (peak). [2]
- vi. Provide 82K protocol OPS. SMB is 52% of workload, and NFS is 45% of workload (sustained, median). [2]
- vii. Provide 4,800,000 file system events per second for a read/write percentage of 92%/8% (peak). [2]
- viii. Provide 365,000 file system events per second for a read/write percentage of 92%/8% (sustained, median). [2]
- ix. NFSv4 with Kerberos median latency of 20ms. [2]
- x. SMBv3 with encryption median latency of 300ms. [2]

c. Remote Site

This site is for disaster recovery, in the event of a catastrophic loss of both UF on-premises data centers.

- i. Data replicated from standby site [1].
- ii. Total local site disaster and recovery (active and standby sites down)
 - 1. Recovery Point Objective of 24 hours (1 day) [2].
 - 2. Recovery Time Objective of 168 hours (1 week) [2].

5. Capacity/Scalability

- a. Combined 14.37PB total usable capacity (logical usable capacity).
 - i. Active on-prem site will consist of 2.1PB "Tier A", and 4.22PB "Tier B" (6.32PB total). [2]
 - ii. Standby on-prem site will consist of 6.32PB. [2]
 - iii. Remote site – 1.73PB expandable up to 9.1PB. [2]
- b. System supports increasing capacity in each site by 20%/year in additional option years per Term of Agreement without re-architecting (1.5 times initial capacity) [1]
- c. System performance in each site must scale with additional capacity in additional option years per Term of Agreement without re-architecting (1.5 times initial performance characteristics) [1]

6. Security

- a. All data-transit methods (client access, web and management interface, sync/replication) must be encrypted using industry standard protocols (e.g. FTPS, SCP, SFTP, HTTPS). [1]
- b. Must be able to disable specific client-traffic protocols, versions, and/or ciphers. [1]
- c. Customizable pre-login banner. [1]
- d. NTP-timestamped log messages. [1]
- e. Configurable administrative session idle timeout. [1]
- f. Support role-based access controls (RBAC). [1]
- g. All data-at-rest encrypted, using validated FIPS-140-2 standards. [1]
- h. Separation of client access system management network traffic. [1]
- i. Validation of data inputs to prevent injection attacks, buffer overflows, and similar exploits. [1]

- j. Authentication and authorization-related error messages must not allow information disclosure. [1]
 - k. Hides password display. [1]
 - l. Configurable removable media encryption and use restrictions. [1]
 - m. All administrative users explicitly authenticated; no anonymous access. [1]
 - n. Supports network access control lists (ACLs) on a per-share and per/export basis. [1]
7. Support/Vendor
- a. Supplied installation, configuration, and operations documentation. [1]
 - b. Vendor provides timely security alerts, advisories and directives. [1]
 - c. Non-disruptive data migration between internal arrays or disks. [1]
 - d. 24x7 product support, with engineering response within thirty (30) minutes for severity 1 outages. [1]
 - e. Service personnel and parts on-site within 4 hours. [1]

These features are not required but are highly desired:

1. Audit/Monitoring/Reporting
 - a. Independent activation of auditing of admin and user actions. [1]
 - b. Any system components allowing authentication must also support authorization and accounting (AAA). [1]
 - c. Automated analytics and trending reports available at the system, node/cluster, volume, file-system share/export, directory, and user quota levels. Should be configurable and accessible via API (REST) for customer automation, preferably via RBAC roles [1]
 - d. All hardware reports of statistics and failures retained for a minimum of one (1) month. [2]
2. Availability/Reliability
 - a. Zero service downtime scheduled hardware and software maintenance. [1]
 - b. Automated configuration backup via a secure protocol (eg, SFTP, SCP, FTPS, HTTPS) for disaster recovery purposes. [1]
 - c. Provide 99.99% availability. [2]
 - d. Provide 99.999999999% storage durability. [2]
3. Capability
 - a. NFS3 for legacy clients. [1]
 - b. SMB3 with per-share encryption available. [1]
 - c. SMB2 with per-share signatures available. [1]
 - d. HTTPS-based API Object Storage with support for In Common-signed TLS certificates. [1]
 - e. Replication to at least one of the following cloud vendors: AWS, Azure, GCP. [2]
 - f. Can initiate replication of file shares/exports to on-prem other-vendor secondary system (via NFS, SMB or NDMP). [1]
 - g. Hierarchical storage management (HSM) capability. [1]
 - h. Multi-protocol (SMB and NFS) concurrent access to shares with shared security controls, managed by AD security groups. [1]
 - i. Allow assignment of administrative roles via AD group membership and Shibboleth (SAML2) roles. [1]
 - j. Support client file sizes of at least two (2) TiB. [2]
 - k. Support share and export cloning (read-only copy of point-in-time of contents). [1]
 - l. Support replication to remote site from either active or standby site. (1)
4. Security
 - a. Configurable automated removal of temporary or emergency accounts. [1]
 - b. Diagnostic information encrypted in transit to vendor. [1]
 - c. Data must be irrecoverable on any replaced storage components. [1]

- d. Configurable notification of suspected network-based attacks, and methods to address them. [1]
 - e. Supports DDNS, secure DDNS, and DNSSEC. [1]
 - f. Malicious software protection for system code. [1]
 - g. Malicious software detection and protection against NAS client stored files. [1]
 - h. Supports disabling unused features and protocols (e.g. SMBv1, NFSv2). [1]
 - i. Supports two-factor authentication for administrative accounts. [1]
5. Support/Vendor
- a. Vendor provides support for client-performed firmware and OS updates, instead of requiring Professional Services, on-site Support Engineer, or Technical Support involvement. [1]
 - b. Vendor provides support for client-performed capacity additions (node, shelf, disk add) without requiring vendor Professional Services, on-site Support Engineer or Technical Support involvement. (1)
 - c. In-cloud software updates communicated to UF Systems Administrators prior to implementation. [1]
 - d. SMB/NFS re-export allowing migration of live data from other vendor storage systems. [1]
 - e. Professional services available including engineering, configuration, and installation. [1]
 - f. Instructor-led training available. [1]
 - g. Vendor provides a 36-month technology roadmap. [1]
 - h. Vendor provides NIST Low hardening guide. [1]
 - i. Vendor provides runbook identifying specific install, configure, and operating instructions for this implementation. (1)

UFIT will evaluate all vendor responses, which may include either onsite or video conferencing discussions. Following initial evaluation, selected vendors will be required to provide an on-site or remote lab test platform that mirrors the proposed system (hardware, software, networking, recommended solution configuration). While it can be at a vendor-provided site, the University of Florida evaluation staff must have complete administrative access to all components during testing. If the vendor submits a scaled down version of the solution, they must provide evidence that the full-scale solution would meet all specifications identified within this ITN, allowing UF staff to conduct all requirement tests. The testing environment will be required for at least 5 working days, with the exact times and duration discussed after evaluations conclude.

1.3 Term of Agreement

This agreement is for the initial purchase of the file storage and any ongoing maintenance, support or professional services. The term of this Agreement for the ongoing services will be for an initial period of 3 years from the date of award, with an option to renew based on satisfactory performance and the written approval of the University of Florida for up to two (2) additional one (1) year periods.

The renewals will include any or all of the following: the purchase of additional file storage capacity, and the renewal and extension of Maintenance Support Services. All pricing is for the initial three (3) year period and must extend to the purchase of extra file storage capacity and maintenance support for additional option years. Any increase in price shall not be greater than the lesser of 3% or the corresponding increase in the CPI for any of the additional two (2) one (1) year renewal periods. Pricing shall extend across all models and components in the selected product families including those that become available in the future during the term of agreement.

1.4 Coverage and Participation

The intended coverage of this ITN and any Agreement resulting from this solicitation shall be for the use of all Departments at the University of Florida. With the consent and agreement of the Successful Vendor, the other state universities, community colleges, district school boards, other educational

institutions, and other governmental agencies, may assess and access an Agreement resulting from this solicitation issued and administered by the University of Florida.

The University reserves the right to add and/or delete elements, or to change any element of the coverage and participation at any time without prior notification and without any liability of any kind or amount.

1.5 University Demographics

The University of Florida is a public land-grant, sea-grant and space-grant research university. Classified as a "Research University with Very High Research" by the Carnegie Foundation, UF is one of 62 elected member institutions of the Association of American Universities. Fall 2019 enrollment stood at 53,744, with incoming freshmen posting an average grade point average of 4.35 and an average SAT score of 1919. UF is now one of the five largest universities in the nation and is ranked No. 7 in the latest U.S. News and World Report Best Colleges list. UF received a record \$724 million in research awards in fiscal year 2014-15 and has helped launch more than 190 start-ups based on researchers' technologies in the past 15 years. The university contributed more than \$12.5 billion through its research and other activities to Florida's economy in fiscal year 2014-15 and realized a 3.14 return on investment in research funding for every state dollar used to hire faculty in preeminent focus areas such as neuroscience, cybersecurity and food security.

The University of Florida has a 2,000-acre campus and more than 900 buildings (including 170 with classrooms and laboratories). The northeast corner of campus is listed as a historic district on the National Register of Historic Places.

The University's extensive capital improvement program has resulted in facilities ideal for 21st century research including the McKnight Brain Institute, the Health Professions, Nursing and Pharmacy Building, the Cancer and Genetics Research Complex, and the Proton Therapy Institute in Jacksonville. Overall, the university's current facilities have a book value of more than \$1 billion and a replacement value of \$2 billion.

New knowledge is a powerful engine for change and transformation. UFIT will continue to invest in services that enable fundamental scholarship and research, as well as applied research and innovation. The quality of a research university is mirrored by the quality of its faculty. State-of-the-art technology services will allow UF to continue to attract and retain the best faculty and students to compete, cooperate, and collaborate at a global scale.

For any additional information about the University of Florida, please visit the University's web page at: www.ufl.edu.

2.0 EVALUATION PROCESS AND METHOD OF AWARD

2.1 Method of Award

The evaluation of each response to this ITN will be based on its overall competence, compliance, format, and organization. The Award shall be made to the responsive and responsible vendor whose proposal is determined to be the most advantageous to the University of Florida, taking into consideration the following evaluation criteria listed below. Pricing may be a criterion. However, the University is under no obligation whatsoever to select as most responsive the proposal that demonstrates the lowest pricing.

The contract will consist of the University's ITN, the proposal with any and all revisions, award letter, purchase order, and the signed agreement between the parties, as stated in that agreement.

Vendors whose proposals are not accepted will be notified after a final selection has been made by public posting of the selected proposer(s). This public posting functions as the rejection of all other proposals. This posting will be made to <https://procurement.ufl.edu/vendors/schedule-of-bids/>.

Evaluation Criteria

Vendor proposals will be evaluated based upon how well each Vendor's plans meet the University's needs. Specific consideration will be given to the following responses in no particular order or weighting:

1. Support of the above Technical Specifications (section 1.2.1): All specifications are marked with a 1 or 2. All specifications marked with a [1] will be judged on a true/false basis for feature support. Specifications marked with a [2] will be judged based on the degree that the given specification exceeds the minimum.
2. Vendor Support: The vendor's ability to provide both hardware and software support will be critical to the success of this process. Vendor will be measured on:
 - a. Coverage and depth of technical assistance center.
 - b. Ability to provide professional services of implementation of recommended equipment.
 - c. Ability to provide a cost-effective spare/replacement program.
 - d. Software revision/release schedule.
3. Success in similar Higher Education environments & references.
4. Highly Redundant Design: As a system, the components must operate in a highly redundant mode during normal day to day operation and minimize downtime during maintenance periods. Ability to submit to a full feature test recommended equipment.
5. Pricing and overall value: A combination of lowest cost and highest value will be evaluated. Evaluation will be judged based on the future capabilities and predicted lifespan of the equipment.
6. Compliance with UF Terms and Conditions

2.2 Selection, Negotiation, Additional Information

Although the University reserves the right to negotiate with any vendor or vendors to arrive at its final decision and/or to request additional information or clarification on any matter included in the proposal, it also reserves the right to select the most responsive vendor or vendors without further discussion, negotiation, or prior notice. The University may presume that any proposal is a best-and-final offer.

The University also reserves the right to award to the next highest evaluated, responsive and responsible bidder for any and all groups, subgroups, or items in the event of vendor default, non-performance, non-compliance or similar issues affecting the University's ability to obtain services at any time throughout the contract period.

2.3 Pre-Award Presentations

The University reserves the right to require presentation from any and all vendors, in which they may be asked to provide, or they may provide information in addition to that provided in their proposals.

2.4 Pre-Award Negotiations

The University reserves the right to negotiate prior to award with vendors for purpose of addressing the matters set forth in the following list, which may not be exhaustive.

- Resolving minor difference and typographical errors
- Terms and conditions
- Clarifying necessary details and responsibilities
- Emphasizing important issues and points

- Receiving assurances from vendors
- Obtaining the lowest and best pricing and/or revenue agreement

2.5 Vendor Protest Procedure; Notice of Proposal Protest Bonding Requirement

Any vendor protest to a University decision or intended decision regarding this ITN is subject to Florida Board of Governors' (BOG) Regulations 18.002 and 18.003. Any vendor who files an action protesting a decision or intended decision shall post at the time of the filing the formal written protest, a bond, payable to the University of Florida, in an amount equal to the lesser of 10% of the estimated value of the protestor's proposal or 10% of the University's estimated expenditure during the contract term, or \$10,000. The bond shall be conditioned upon the payment of all costs which may be adjudged against the vendor. In lieu of a bond, the University will accept a cashier's check or money order in the amount of the bond.

2.6 Contractual Intent/Right to Terminate and Recommence ITN Process

The University intends to contract with one vendor whose proposal is in the best interests of the University. However, the University may terminate this ITN process at any time up to notice of award, without prior notice, and without liability of any kind or amount. Further, the University reserves the right to commence one or more subsequent ITN processes seeking the same or similar products or services covered hereunder. In the event of cancellation or termination, the University reserves the right to award the contract to another Offeror, cancel in its entirety, or to request new proposals, whichever is in the best interest of University of Florida.

2.7 Effective Period of Proposals

Under this ITN, the University shall hold that vendors' responses to this ITN shall remain in effect for a period of ninety (90) days following the closing date, in order to allow time for evaluation, approval, and award of the contract. Any vendor who does not agree to this condition shall specifically communicate in its proposal such disagreement to the University, along with any proposed alternatives. This University may accept or reject such proposed alternatives without further notification or explanation.

2.8 Proposal Acceptance/Rejection

The University reserves the right to reject any or all proposals. Such rejection may be without prior notice and shall be without any liability of any kind or amount to the University. The University shall not accept any proposal that the University deems not to be in its best interests. The University shall reject proposals submitted after the closing date and time.

2.9 Errors and Omissions in Vendors Proposals

The University may accept or reject any vendor's proposal, in part or in its entirety, if such proposal contains errors, omissions, or other problematic information. The University may decide upon the materiality of such errors, omissions, or other problematic information.

2.10 Determination of and Information Concerning Vendor's Qualifications

The University reserves the right to determine whether a vendor has the ability, capacity, and resources necessary to perform in full any contract resulting from this ITN. The University may request from vendors information it deems necessary to evaluate such vendors' qualifications and capacities to deliver the products and/or services sought hereunder. The University may reject any vendor's proposal for which such information has been requested but which the vendor has not provided. Such information may include but is not limited to:

- Financial resources
- Personnel resources

- Physical resources
- Internal financial, operating, quality assurance, and other similar controls and policies
- Resumes of key executives, officers, and other personnel pertinent to the requirements of the ITN
- Customer references
- Disclosures of complaints or pending actions, legal or otherwise, against the vendor
- The University reserves the right to check references with current customers as provided by the vendor and with any customers the University identifies

2.11 Apparently Conflicting Information Obtained by Vendor

The University is under no obligation whatsoever to honor or observe any information that may apparently conflict with any provision herein, regardless of whether such information is obtained from any office, agent, or employee of the University. Such information shall not affect the vendor's risks or obligations under a contract resulting from this ITN.

2.12 Rejection of Vendor Counteroffers, Stipulations and Other Exceptions

Any vendor exception, stipulation, counteroffer, requirement, and/or other alternative term or condition shall be considered rejected unless specifically accepted in writing by the University and thereafter incorporated into any contract resulting from this ITN.

2.13 Vendor's Need to Use Proprietary Rights of the University

All information proprietary to the University and disclosed by the University to any vendor shall be held in confidence by the vendor and shall be used only for purposes of the vendor's performance under any contract resulting from this ITN.

2.14 Public Record

On the earlier of (i) the time the University provides notice of a decision or intended decision, or (ii) 30 days after the final competitive sealed proposals are all opened, whichever occurs earlier, vendor proposals may be disclosed as public record.

3.0 SCHEDULE OF EVENTS

The following is the tentative schedule that will apply to this ITN but may change in accordance with the University's needs.

11/25/2019		Issuance of ITN
12/11/2019	5:00 PM ET	Technical Questions/Inquiries Due
12/18/2019		Reponses to Inquires sent out
01/14/2020	3:00 PM ET	ITN Closes/Opening of Proposals

3.1 Pre-Proposal Conference N/A

3.2 Pre-Proposal Site Visit N/A

3.3 Special Accommodations

If special accommodations are needed in order to attend a pre-proposal meeting or a proposal opening, contact Jeffrey Hendel or email at hendelj@ufl.edu three (3) business days prior to preproposal meeting or proposal opening.

4.0 PROPOSAL RESPONSE AND PREPARATION INSTRUCTIONS

Proposals must be delivered sealed to:
 University of Florida
 Procurement Services
 971 Elmore Drive
 Gainesville, FL 32611-5250
 on or prior to 01/14/2020 3:00 PM.
 ITN# 20RL-130

The above address is a valid campus address for any courier service.

It is the vendor's responsibility to assure that the proposal is delivered at the proper time and place of the proposal opening. Proposals which for any reason are not so delivered will not be considered. The University shall not accept proposals received by facsimile or email. The University shall, at the specified closing date and time, open all proposals that are otherwise in order. The University will allow interested parties to attend such opening for purposes of identifying which vendors have responded. The University will make no immediate decision at such time, and there will be no disclosure of any information contained in any proposal until the earlier of (i) the time University provides notice of a decision or intended decision, or (ii) 30 days after the final competitive sealed proposals are all opened, whichever occurs earlier, at which time the vendor proposals become public record. When multiple solicitations have been scheduled to open at the same date and time, the University will open solicitations that have interested individuals present in sequential order by solicitation number. The University will hold unopened any proposals received after the closing date and time, and will not consider such proposals. The University reserves the right to retain or dispose of such proposals at its discretion; however, the University may return such proposals to their related vendors, but only at such vendor's request and at no cost or expense whatsoever to the University.

If only one proposal is received, Procurement may delay the opening in order to determine why other vendors did not respond and to encourage other vendors to respond.

4.1 Proposal Format Organization

Original proposal and all copies must be on 8-½ x11 text weight paper, double-sided, using binding tabs that will facilitate the distribution and evaluation of the proposals. Proposals should be printed when possible on paper containing a high level of post-consumer recycle content. Proposals should conform to the tabbed format below as well as the requirements of sections 4.1.2, 4.1.3 and 4.1.4.

4.1.1 Response Format

- Submit one (1) original hard copy and one (1) copy of the initial response on PC compatible media (CD/DVD or USB flash drive), preferably in Word® and/or Excel®. The original response must contain the original manual signature of the authorized person signing the proposal, and the electronic copy of the proposal.
- The outer carton of the response must display clearly and conspicuously the following identifying information, The ITN number (ITN20RL-130), name (Electronic File Storage) and due date (1/14/2020, 3.00pm) and is sealed.
- The offer's response must include the information and required submittals described, tabbed and numbered as shown below, with all information appearing in the Tab in which it was requested.
- Questions and requests for information may not be rearranged, regrouped, or divided in any way.
- All information and required submittals requested MUST BE provided in hardcopy and electronic format and included in your written response.

Failure to adhere to this condition may cause your response to be rejected without further evaluation.

- Information submitted that is not requested by the University may be considered to be supplemental, not subject to evaluation by the committee members.
- If there is any information or required submittals which due to size or binding cannot be incorporated following the proper tab, the vendor must provide information following the numbered tab, telling the evaluator where the information can be found in the response.
- Tabular / Paginated Format:
 - **Tab 1:** Completed and signed Certification of Proposal form, and/or signed and completed acknowledgement forms for any addenda. Include one to two-page executive summary of the vendor's proposal, including brief descriptions of the company's expertise managing a contract the size and scope described in the ITN, and how the vendor plans to address the University's requirements.
 - **Tab 2:** A listing of at least 5 references the company projects/customers similar in size and scope to the services described in the ITN, both current and past customers. This list must include the name, address, telephone, and email address of the client contract administrator. If applicable, please list specific examples of services rendered, particularly within peer institutions of higher education, other government funded or not-for-profit organizations. Include highlights of each project to include return on investment and implementation plan. References should show examples of where this type of equipment has been used successfully at other major Public or Private Universities. US News Top Public or Private Universities is a representation of peer institutions to the University of Florida.
 - **Tab 3:** Thorough explanation of solution to each required feature listed in section 1.2.1 Technical Specifications. Please complete Attachment B when submitting your responses.
 - **Tab 4:** Describe the location, size and experience of company's 24x7 technical support organization along with a description of your spare/replacement program including time frames. Please articulate the location, size and experience of the support organization which supports this line of products. Please confirm 24x7 support is available including problem re-creation. All components should be replaced within 4 hours of failure through either a parts depot or on-site spares or both. Include a Scope of Work to provide professional services for implementation of recommended equipment, as detailed in Section 1.2.
 - **Tab 5:** Provide a description of your company's schedule regarding software revisions and how your technical support organization ability to issue releases for critical issues. How often are major and minor releases provided? Does the Technical Support unit have the ability to issue engineering releases for critical items? Does the vendor support hotfixes on the platforms rather than full release upgrades for critical issues?
 - **Tab 6:** Please provide documentation as to how your components are designed to be highly redundant in order to minimize downtime during maintenance periods. Include information regarding testing ability of recommended equipment and features.
 - **Tab 7:** Pricing for project including but not limited to: hardware, software, third party software mark-up %, implementation fees, and on-going support for initial purchase and four additional years. Hourly rates for ongoing Professional Services for post-implementation for the full five-year period. Hourly rates need to include all travel costs. Indicate all discounts that will be offered for such items as trade-in, bundling etc. Complete Attachment A for this Tab and provide any narrative necessary.

- **Tab 8:** Terms & Conditions and additional flexibility. Specifically detail any concerns and provide suggested alternative language to the Terms and Conditions included in the ITN. Please describe any financial considerations and flexibility of the vendor.
- **Tab 9:** Please provide any additional information considered essential to the proposal and not specifically requested in other sections such as equipment warranty and sustainability information and end of life equipment trade-in considerations. If there is no additional information to present, please state in this section: “There is no additional information we wish to present.”

4.1.2 Number of Proposal Copies to be Furnished

Vendors are to submit one (1) original, of the initial response on PC compatible media (CD/DVD or USB flash drive), preferably in Word® and or / Excel® marked “Original”, and one (1) hard copy original.

4.1.3 Bindings and Marking

Vendors shall ensure that the original and each copy are individually bound. When submitting more than one (1) proposal, vendors shall ensure that units are clearly marked; for example, as “Original of Proposal One”, “Copy One of Proposal One”, “Original of Proposal Two”, “Copy One of Proposal Two”, and so on.

4.1.4 Marking of Envelopes

Vendors shall ensure that the outer carton of the response must display clearly and conspicuously the following identifying information: ITN #: 20RL-130
Opening date and time: 01/14/2020 3:00PM

4.1.5 Proposal Costs

The University is not liable in any manner or to any extent for any cost or expense incurred by any vendor in the preparation, submission, presentation, or any other action connected with proposing or otherwise responding to this ITN. Such exemption from liability applies whether such costs are incurred directly by the vendor or indirectly through the vendor’s agents, employees, assigns or others, whether related or not to the vendor.

4.1.6 Faxes or Emails Not Accepted

The University shall not accept proposals received by fax or email.

4.2 Requirements of Proposer for Response

4.2.1 Original ITN Document

Procurement Services shall retain the ITN, and all related terms and conditions, exhibits and other attachments, in original form in an archival copy. Any modification of these, in the vendor’s submission, is grounds for immediate disqualification.

4.2.2 Vendor’s Understanding of the ITN

In responding to this ITN, the vendor accepts the responsibility fully to understand the ITN in its entirety, and in detail, including making any inquiries to the University as necessary to gain such

understanding. The University reserves the right to disqualify any vendor who demonstrates less than such understanding. Further, the University reserves the right to determine, at its sole discretion, whether the vendor has demonstrated such understanding. Related to this, the University's right extends to cancellation of award if award has been made. Such disqualification and/or cancellation shall be at no fault, cost or liability whatsoever to the University.

4.2.3 University Provides Information in Good Faith without Liability

All information provided by the University in this ITN is offered in good faith. Individual items are subject to change at any time. The University makes no certification that any item is without error.

The University is not responsible or liable for any use of the information, or for any claims attempted to be asserted there from.

4.2.4 Verbal versus Written Communication

Verbal communication shall not be effective unless formally confirmed in writing by the specified University Procurement staff in charge of managing this ITN's process. In no case shall verbal communication override written communication.

4.2.5 Questions, Communications and Inquires between the University and Vendors

Vendor inquiries, questions and requests for clarification related to this ITN are to be directed, in writing, to:

University of Florida
Procurement Services
971 Elmore Drive
Gainesville, FL 32611-5250

Attn: Rob Luetjen
Telephone No: 352/294-1162
Facsimile No: 352/392-8837
E-mail Address: rluetjen@ufl.edu

Applicable terms and conditions herein shall govern communications and inquiries between the University and vendors, as they relate to this ITN.

Informal communications shall include, but are not limited to, requests from/to vendors or vendors' representatives of any kind or capacity, to/from any University employee or representative of any kind or capacity, with the exception of Procurement Services, for information, comments, speculation, etc. Inquiries for clarifications and information that will not require addenda may be submitted verbally to the Procurement Staff named, above, at any time.

Formal communications shall include but are not limited to the following.

- Questions concerning this ITN must be submitted in writing and be received prior to 12/11/2019 5:00 PM ET.
- Errors and omissions in this ITN and enhancements. Vendors shall bring to the University's attention any discrepancies, errors, or omissions that may exist within this ITN. Vendors shall recommend to the University any enhancements in respect to this ITN, which might be in the University's best interests. These must be submitted in writing and be received prior to 12/11/2019 5:00 PM ET.
- Inquiries about technical interpretations must be submitted in writing and be received prior to 12/11/2019 5:00 PM ET.

- Inquiries for clarifications/information that will not require addenda may be submitted verbally to the Procurement Staff named above at any time during this process.
- Verbal and/or written presentations and pre-award proposals under this ITN.
- Addenda to this ITN.

Informal communications shall cease on the date of distribution of this ITN and formal communications shall commence. On the date that the University completes the award process for this ITN and executes the resulting contract with the successful Vendor, informal communications may resume, and formal communications must cease.

4.2.6 Addenda and the University's Response to Communications from Vendor

The University will make a good-faith effort to provide a written response to each question or request for clarification that requires addenda within five (5) University business days.

All addenda will be posted to our web site only:

<https://procurement.ufl.edu/vendors/schedule-of-bids/>

- **Vendors who want the addenda supplied to them in another form must notify the Procurement Staff listed in Section 4.2.5 above of that request. Otherwise, it will be the vendor's responsibility to check the web site for any additional information and addenda concerning this ITN.**
- **The University will not respond to any questions/requests for clarification that require addenda, if received by the University after 12/11/2019.**

4.2.7 Pricing and/or Revenue Proposal

Vendors shall indicate pricing and/or revenue offers in the appropriate spaces and/or areas provided in this ITN. Vendors shall ensure that any departure from this condition results in an offer that is clearly cross-referenced to the applicable sections within this ITN. For any material departure from this condition, vendors shall provide clear and unambiguous explanations how the departure relates in detail to the applicable sections within this ITN. If the vendor responds with an "All or None" proposal, it shall be clearly and unambiguously marked as such.

The University may presume and hold as the vendor's final offer all pricing and/or revenue offerings, whether stated as amounts or percentages, and/or whether or not offered on an all-or-none basis, if not specified by the vendor. The University may accept or reject in part or entirely the vendor's pricing and/or revenue offerings when such offerings are not on an all-or-none basis. The University prohibits the changing of pricing and/or revenue proposals after the ITN closing date and time. Unless otherwise specifically proposed by the vendor, the University reserves the right to hold such pricing and/or revenue proposal as effective for the entire intended contract term. The University may prescribe the manner and method by which pricing and/or revenue offerings shall be communicated in the vendor's proposal. The University may reject any proposal in which the pricing and/or revenue offering does not conform to such prescribed manner and method.

4.2.8 Revisions to the ITN

The University may revise any part of this ITN for any reason by issuing addenda. The University will communicate additional information and addenda to this ITN by posting them on our web site.

<https://procurement.ufl.edu/vendors/schedule-of-bids/>

- **Vendors that want the revisions supplied to them in another way must notify the Procurement Staff listed in this document of that request. Otherwise, it will be the vendor's responsibility to check the web site for any additional information and addenda concerning this ITN.**

Vendors are responsible for the information contained in such addenda, whether or not they acknowledge receipt. The University is under no obligation to communicate such addenda to vendors who notify the University that they will not be responding this ITN. The University may determine whether an addendum will be considered as part of this ITN and/or as part of any contract resulting there from. The University shall reject vendors' responses to addenda if such responses are received after the ITN closing date and time.

4.2.9 Florida Preference

Preference for Florida Based Vendors for Purchases of Personal Property in accordance with §.287.084, Florida Statute; a preference shall be provided to vendors with a principal place of business in Florida. If the lowest responsible and responsive bid for personal property is from a vendor whose principal place of business is outside of Florida and is in a state or political subdivision thereof that grants a preference for the same purchase of personal property to a vendor in such state or political subdivision, as applicable, then the University shall grant the same preference to the Florida based vendor with the lowest responsible and responsive bid received pursuant to this Invitation to Bid.

If the lowest responsible and responsive bid is from a vendor whose principal place of business is in a state that does not grant a preference for the purchase of personal property to a vendor in such state, then the University shall grant a preference in the amount of 5 percent to the lowest and responsive Florida base vendor.

For vendors whose principal place of business is outside of Florida, such vendors must, at the time of submitting its bid, provide a written opinion from a licensed attorney in its state specifying (a) the preference(s) granted by the state or political subdivision and (b) how the preference(s) is/are calculated.

After the opening of the solicitation, and during the negotiation phase the University of Florida will request the completed documentation if necessary.

4.2.10 Attention to Terms and Conditions

Vendors are cautioned to thoroughly understand and comply with all matters covered under the Terms and Conditions section of this ITN. The successful Vendor is expected to enter into a form of agreement. The University agreement terms and conditions included in this ITN are intended to be incorporated into this agreement. PROPOSALS THAT ARE CONTINGENT UPON ANY CHANGES TO THESE TERMS AND CONDITIONS MAY BE DEEMED TO BE NONRESPONSIVE AND MAY BE REJECTED (within the University's sole discretion).

4.2.11 Required Signature

The University may reject any vendors' response if it is not signed as indicated and/or required by the areas, spaces, or forms provided within this ITN.

4.2.12 Authority to Negotiate

Representatives of the vendor(s) selected to participate in oral negotiation(s) shall be first required to submit written authorization from the company CEO or CFO attesting to the fact that the company's lead negotiator is authorized to bind the company to the terms and conditions

agreed to during negotiations and as contained in the vendor's best and final offer. The provision of such authorization shall be a prerequisite to continuation in the ITN process. The University shall not enter into extensive contract negotiations with the selected vendor(s) after the negotiation process has been completed. If the University determines that a company awarded a contract based on this ITN does not honor all aspects of the agreement reached during the negotiations in the best and final offer, the University reserves the right to immediately cancel the award, and to place the company on the University's suspended vendor list.

Company negotiators must enter the negotiations prepared to speak on behalf of the vendor's company. The University reserves the right to immediately terminate negotiations with any company whose representatives are not empowered to, or who will not, make decisions during the negotiation session. Vendors are reminded that the University may elect not to solicit a best and final offer from any company whose representative(s) have been unable or unwilling to commit to decisions reached during the verbal negotiation process.

4.2.13 Collusion Prohibited

In connection with this ITN, vendor collusion with other vendors or employees thereof, or with any employee of the University, is prohibited and may result in vendor disqualification and/or cancellation of award. Any attempt by the vendor, whether successful or not, to subvert or skirt the principles of open and fair competition may result in vendor disqualification and/or cancellation of award. Such disqualification and/or cancellation shall be at no fault or liability whatsoever to the University.

4.2.14 Improper Business Relationships/Conflict of Interest Prohibited

In connection with this ITN, each vendor shall ensure that no improper, unethical, or illegal relationships or conflict of interest exists between or among the vendor, the University, and any other party to this ITN. The University reserves the right to determine the materiality of such relationships, when discovered or disclosed, whether intended or not; and to decide whether or not vendor disqualification and/or cancellation of award shall result. Such disqualification and/or cancellation shall be at no fault or liability whatsoever to the University.

4.2.15 Corrections, Changes, and Providing Information on Forms within the ITN

Vendors shall ensure that an authorized individual initial each correction using pen and ink. Vendors shall use pen and ink or typewriter in providing information directly on pages, or copies thereof, contained within this ITN.

4.2.16 Performance and Payment Bond – N/A Intentionally Blank

4.2.17 Anti-Kickback

In compliance with FAR 52.203-7, the University has in place and follows procedures designed to prevent and detect violations of the Anti-Kickback Act of 1986 in its operations and direct business relationships.

4.2.18 Withdrawal of ITN

Vendors may withdraw their proposals any time prior to the ITN closing date. Vendors may request to withdraw their proposals after the ITN closing date and time prior to selection and notice of award. The University shall have sole authority to grant or deny such a request. In the event the University grants such a request, it may withhold issuing future ITN's to such vendors.

4.2.19 University's Right to Use Vendor's Ideas/Proprietary Information

If the vendor needs to submit proprietary information with the proposal, the vendor shall ensure that it is enclosed in a separate envelope from the proposal and that it is clearly designated and conspicuously labeled as such. Vendors who submit responses with

information noted as proprietary may be asked to substantiate why the information is proprietary or is otherwise exempt from a public records request under Florida Law.

Selection or rejection of the proposal shall not affect the University's right of use. Provided, however, that the University will, in good faith, honor any vendor information that is clearly designated and conspicuously labeled as proprietary when the University concurs that the information is proprietary, and that trade secrets or other proprietary data contained in the proposal documents shall be maintained as confidential in accordance with procedures promulgated by the Procurement Staff and subject to limitations in Florida or Federal law. Pricing information cannot be considered proprietary. The University shall not be liable in any manner or in any amount for disclosing proprietary information if such information is not clearly so designated and conspicuously so labeled. The University shall likewise not be liable if it did not know or could not have reasonably known that such information was proprietary.

Should a request be made of the University for access to the information designated confidential or trade secret by the bidder and, on the basis of that designation, the University denies the request, the bidder may be responsible for all legal costs necessary to defend such action if the denial is challenged in a court of law.

5.0 DEFINITIONS

5.1 Agreement/Contract

All types of agreements entered into by the University of Florida, regardless of what they may be called, for the procurement of materials, services or construction, or the disposal of materials. Meaning is interchangeable.

5.2 Customer

Unless otherwise implied by the context of the specific provision within this ITN, "Customer" means a customer of the vendor, other than the University.

5.3 May, Should

Indicates something that is not mandatory, but permissible, recommended, or desirable.

5.4 Must, Shall, Will

Indicates a mandatory requirement. Failure to meet these mandatory requirements may result in rejection of your proposal as non-responsive.

5.5 Proposal

The entirety of the vendor's responses to each point of this ITN, including any and all supplemental offers or information not explicitly requested within this ITN.

5.6 Proprietary Information

Information held by the owner that if released to the public or anyone outside the owner's organization, would be detrimental to its interests. It is an issue of fact rather than opinion. Pricing and/or revenues cannot be considered proprietary.

5.7 Provider

Any entity responding to this ITN, or, if selected, the vendor entering into a contract with University.

5.8 Invitation to Negotiate (ITN)

A competitive negotiation process. It is not to be confused with an Invitation to Bid (ITB), in which goods or services are precisely specified and price is substantially the only competitive factor. This ITN provides the University the flexibility to negotiate to arrive at a mutually agreeable relationship. Price will be considered but will not be the only factor of evaluation.

5.9 Respondent

Any entity responding to this ITN, or, if selected, the vendor entering into a contract with University.

5.10 Response

Same as Proposal

5.11 Successful Vendor

Any entity responding to this ITN, or, if selected, the vendor entering into a contract with University.

5.12 Supplement Agreement

Any supplement terms and conditions agreed to by the parties in writing taking precedence over all other documents governing the transaction.

5.13 Supplier

Any entity responding to this ITN, or, if selected, the vendor entering into a contract with University.

5.14 University of Florida, UF or University

Same as The University of Florida Board of Trustees, a public body corporate of the State of Florida; throughout the document the term UF, University and University of Florida is used interchangeably.

5.15 Vendor

Any entity responding to this ITN, or, if selected, the vendor entering into a contract with University.

5.16 Vendor's Proposal

Same as Proposal

5.17 Vendor's Response

Same as Proposal

5.18 Active Site

In a multi-site data center, the active site contains the systems and/or applications that are actively processing client requests.

5.19 Availability

The ability for users to access resources.

5.20 Bulk Storage

Data storage optimized for infrequent access, but still expecting sub-second access speeds. Also referred to as “tier 2 or cold data” storage.

5.21 Compression

Technique to re-encode computer data into a form that uses fewer bits than the original data.

5.22 Deduplication

Technique that eliminates duplicate copies of redundant data.

5.23 Downtime

Time when a networked resource is unavailable for use.

5.24 Durability

The probability that you will be able to obtain data previously stored on a storage system.

5.25 Dynamic Domain Name System (DDNS)

A method to automatically update a DNS name-server with a host’s configured hostname, IP address, and other information.

5.26 Encryption

Technique to transform data to make it unreadable by unauthorized users, yet still usable for authorized users.

5.27 Export Cloning

To make a complete copy of the original data comprising the exported volume/file-tree.

5.28 Failover

Operational state when the primary system duties are assumed by a secondary component or system when the primary is unavailable.

5.29 Federal Information Processing Standards (FIPS) 140

US Government computer security standards that specify requirements for security modules. 140-2 level 2 specifies that all components must be “production-grade,” no egregious security failures are allowed, and requires physical tamper-evidence and role-based authentication.

5.30 Hardware Component Statistics

Per component numerical data describing the operating state of the hardware, accessed via a communication channel.

5.31 Hierarchical Storage Management

Technique to migrate data between high-cost and lower-cost storage media, based upon such measures as size or last-access-time. Usually performed on an automated schedule or upon reaching a capacity threshold.

5.32 IOPS

Input/output operations per second. When combined with response time and throughput, can describe the performance characteristics of a storage device.

5.33 Node and Cluster

A node is a single component or computer that provides a specific service. A cluster is a collection of multiple nodes that communicate together to provide a set of complex services at high availability rates.

5.34 Network Time Protocol (NTP)

Protocol used to synchronize multiple computers to a single time via a network.

5.35 On-Premises (On-Prem)

Systems installed and running on the site (premises) belonging to the person or organization. Contrast this to a remote site or cloud provider.

5.36 Remote Site

A remote computing facility that is at least 300 miles away and outside of the path of historic weather events impacting the on-prem datacenters.

5.37 Pebibyte (PiB)

A binary data unit, comprised of 2^{50} bytes, aka 1,024 terabytes (TiB) or 1,048,576 gibibytes (GiB). Contrast to petabyte (PB).

5.38 Petabyte (PB)

A SI data unit, comprised of 10^{15} bytes, aka 1,000 terabytes (TB) or 1,000,000 gigabytes (GB). Contrast to pebibyte (PiB).

5.39 Performance Storage

Data storage optimized for frequent access. Also referred to as “tier 1 or hot data” storage.

5.40 Role Based Access Controls (RBAC)

Technique to restrict system access to authorized users by assigning operations to specific roles, and assigning the roles to specific users or groups of users. Contrast to assigning privileges directly to individual users.

5.41 Recovery Point Objective (RPO)

Duration of time in which data might be lost from a service immediately following a disruption.

5.42 Recovery Time Objective (RTO)

Time duration in which the service must be restored following a disruption.

5.43 Replication

Process of storing identical datasets in more than one site or cluster.

5.44 REST API

An Application Program Interface (API) that uses representational state transfer (REST) architecture, often used for web services.

5.45 RPCSEC_GSS

Remote Procedure Call (RPC) security using Generic Security Standard (GSS) (API), which allows NFS to implement security using Kerberos security tokens.

5.46 Secure Domain Name System (DNSSEC)

A suite of DNS protocol extensions to provide authentication of DNS data and updates and data integrity.

5.47 Security Assertion Markup Language (SAML)

XML-based standard for exchanging authentication and authorization data between parties.

5.48 Share/Export

Providing access to a sub-section of stored data to other networked computer systems. "Share" usually describes SMB-based access, while "export" usually described NFS-based access.

5.49 Shibboleth

Single Sign On (SSO) authentication and authorization software, using SAML 2.0.

5.50 Snapshots

Create a point-in-time copy of the data, noting any changes that have occurred since the snapshot's creation, often by creating and maintaining a changed-block table (CBT).

5.51 Standby Site

In a multi-site data center, the standby contains the redundant systems and/or applications that are waiting to process client requests. In the event the active site fails, the standby takes over and begins responding to client requests.

5.52 Storage Array

Data storage system that combines a series of drives into a single management system, allowing for higher capacity, performance, and reliability than a single drive can provide.

5.53 Storage Tier

Classification of a storage array based upon its performance characteristics. A lower number represents a higher-performing storage system.

5.54 Tiered Storage

Storage management method where data is stored on various types of media based upon performance, availability, and recovery requirements.

5.55 Throughput

The amount of data transferred successfully from a source to a destination within a given timeframe. Usually measured in data units per time slot.

5.56 Usage Reports

Reports generated from historical usage measurements, often used to identify access patterns and to predict future storage requirements (e.g. Date Created, Created By, File list, File Sizes, Last Modified, File Types).

5.57 Usable Capacity

The amount of data that can be stored in a system in the absence of any data reduction (thin provisioning, data compaction, data compression, and data deduplication), but including any overhead due to RAID parity and/or SSD over-provisioning.

6.0 AGREEMENT TERMS AND CONDITIONS

The following are the Terms and Conditions that will become part of any Agreement consummated between the University and the Successful Vendor and are not subject to negotiation or alteration by the Successful Vendor. Therefore, the Successful Vendor will be expected to execute an Agreement containing the provisions set forth in this section, or substantially similar provisions as University deems prudent or necessary. This list of provisions is not exhaustive or indicative of every provision that will be contained in the Agreement, but rather identifies particular terms and conditions of which the vendor should be aware. In the event of a conflict between any provisions contained in any of the documents governing this transaction, the following shall be the order of precedence: Agreement; Invitation to Negotiate; Proposal.

6.1 Actions of Successful Vendor

The University is under no obligation whatsoever to be bound by the actions of any Successful Vendor with respect to third parties. The Successful Vendor is not a division or agent of the University.

6.2 Advertising

The Successful Vendor shall not advertise or publish information concerning the Agreement without prior written consent of the University. The University shall not unreasonably withhold permission.

6.3 Americans with Disabilities Act

The Successful Vendor shall comply with all applicable provisions of the Americans with Disabilities Act and applicable federal regulations under the act.

6.4 Certification

By signature on the "Proposal Certification" form included under Section 7.0, the Vendor certifies that the submission on the proposal did not involve collusion or other anti-competitive practices. The Vendor has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor, or service to a public servant in connection with the submitted proposal. In addition, Vendor certifies whether or not an employee of the University has, or whose relative has, a substantial interest in any Agreement

subsequent to this ITN. Vendor also certifies their status with regard to debarment, or suspension by any federal entity.

Failure to provide a valid signature affirming the stipulations required by this clause shall result in the rejection of the submitted proposal and, if applicable, any resulting Agreement. Signing the certification with a false statement shall void the proposal and, if applicable, any resulting Agreement. Any resulting Agreement may be subject to legal remedies provided by law. Vendor agrees to promote and offer to the University only those services and/or materials as stated in and allowed for under resulting Agreement(s).

6.5 Conflict of Interest

The award hereunder is subject to the provisions of Chapter 112, F.S. Vendors must disclose with the proposal the name of any officer, director, or agent who is also an employee of the University of Florida. Further, all Vendors must disclose the name of any University employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Vendor's firm or any of its branches.

6.6 Discrimination

An entity or affiliate who has been placed on the discriminatory list may not submit a bid on a contract to provide goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit proposals on leases of real property to a public entity, may not award or perform work as a Vendor, supplier, subcontractor or consultant under contract with any public entity, and may not transact business with any public entity.

6.7 Drug Free Workplace

The Successful Vendor agrees that in the performance of the Agreement, neither the Successful Vendor nor any employee of the Successful Vendor shall engage in the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance in conducting any activity covered by the Agreement. The University reserves the right to request a copy of the Successful Vendor's Drug Free Workplace Policy. The Successful Vendor further agrees to insert a provision similar to this statement in all subcontracts for services required.

6.8 Equal Opportunity Statement

The State Universities have established equal opportunity practices which conform to both the spirit and the letter of all laws against discrimination and prohibit discrimination based on race, creed, color, sex, age, national origin, marital status or religion. To be considered for inclusion as a supplier under this agreement, the vendor commits to the following:

- A. The provisions of Executive Order 11246, September 24, 1966, and the rules, regulations, and relevant orders of the Secretary of Labor are applicable to each order placed against this agreement regardless of value.
- B. If the vendor expects to receive \$10,000 in orders during the first 12 months of this agreement, a complete certificate of non-segregated facilities shall be attached to the proposal response.
- C. If the vendor expects to receive \$50,000 in orders during the first 12 months of this agreement and employs more than 50 people, standard form 100 (EEO-1) must be filed prior to March 1 of each year.
- D. If the vendor expects to receive \$50,000 in orders during the first 12 months and employs more than 50 people, a written program for affirmative action compliance must be maintained by the vendor, subject to review upon request by the user agencies of this agreement.

If you have already complied with the above, please indicate_____

6.9 Federal, State, and Local Laws and Regulations

Successful Vendor is solely responsible for complying with all laws, ordinances, and regulations including but not limited to, those relating to taxes, licenses and permits, as they may apply to any matter under this ITN. The Successful Vendor must demonstrate that they are duly licensed by applicable regulatory bodies during the performance of the Agreement. Prior to the commencement of Agreement, the Successful Vendor shall be prepared to provide evidence of such licensing as may be requested by the University. Successful Vendor shall, at no expense to the University, procure and keep in force during the entire period of the Agreement all such permits and licenses.

6.10 Inspection, Audit and Reporting - Intentionally Blank

6.11 Liens

Each Successful Vendor shall keep the University free and clear from all liens asserted by any person or entity for any reason arising out of the furnishing of services or materials by or to the Successful Vendor.

6.12 Modifications

The Agreement can be modified or rescinded only by a writing signed by both parties or their duly authorized agents.

6.13 Non-Discrimination

The parties agree to be bound by applicable state and federal rules governing Equal Employment Opportunity and Non-Discrimination.

6.14 Ownership of Documents

All drawings, maps, sketches, documents, records, programs, data base, reports and other data developed or purchased, under this Agreement for or at the University's expense shall be and remain the University's property, without restriction, reservation or qualifications. The Successful Vendor may retain copies necessary for recordkeeping documentation and all such other business purposes related to the Agreement. All materials and products produced shall be provided to the University upon expiration of this Agreement.

6.15 Sales and Use Tax

The Successful Vendor agrees to comply with and to require all of his subcontractors to comply with all the provisions of applicable law. The Successful Vendor further agrees to indemnify and hold harmless the University from any and all claims and demands made against it by virtue of the failure of the Successful Vendor or any subcontractors to comply with the provisions of any and all said laws. The University is exempt from state sales and use tax.

6.16 Sexual Harassment

Federal law and the policies of the University prohibit sexual harassment of University employees or students. Sexual harassment includes any unwelcome sexual advance toward a University employee or student, any request for a sexual favor from a University employee or student, or any other verbal or physical conduct of a sexual nature that is so pervasive as to create a hostile or offensive working environment for University employees, or a hostile or an offensive academic environment for University students. University vendors, subcontractors and suppliers for this project are required to exercise control over their employees so as to prohibit acts of sexual harassment of University employees and students. The employer of any person who the University, in its reasonable judgment,

determines has committed an act of sexual harassment agrees as a term and condition of the Agreement to cause such person to be removed from the project site and from University premises and to take such other action as may be reasonably necessary to cause the sexual harassment to cease.

6.17 Small Business Program

University is an equal opportunity institution and, as such, encourages the use of small businesses, including women and minority-owned small businesses in the provision of goods and services. Small businesses should have a fair and equal opportunity to compete for dollars spent by the University. Competition ensures that prices are competitive, and a broad vendor base is available. **Vendors are encouraged to get certified by the State of Florida** if they are minority-owned, woman-owned or veteran-owned:

http://www.dms.myflorida.com/agency_administration/office_of_supplier_diversity_osd/get_certified

Vendor shall use good faith efforts to ensure opportunities are available to small businesses, including women and minority-owned businesses. For questions about the University's Small Business Program contact Director of Small Business and Vendor Diversity, 352-392-0380, <https://sbvdr.admin.ufl.edu/>

6.18 Tobacco Free Campus Policy

The University of Florida campus is a tobacco-free campus. This policy was effective as of July 1, 2010. The use of cigarettes or other tobacco products in UF buildings, parking lots, or in vehicles in these areas is prohibited. The successful vendor is expected to respect this smoke free policy and fully comply with it.

6.19 Sustainability Preferences

The University's Procurement directives support the purchase of products that will minimize any negative environmental impacts of our work. In order to facilitate a healthy market in sustainable products, all parties involved in the procurement and utilization of materials must engage in both waste recycling and the initial purchase of products containing recycled content. It is in the interest of public health, safety and welfare and the conservation of energy and natural resources to use and promote environmentally responsible products, as well as energy efficient fixtures, appliances and mechanical equipment used in new construction and retrofit of University facilities.

6.20 Assignment-Delegation

No right or interest in the Agreement shall be assigned or delegation of any obligation made by Successful Vendor without written permission of the University. Any attempted assignment or delegation by Successful Vendor shall be wholly void and totally ineffective for all purposes unless made in conformity with this paragraph.

6.21 Assignment of Anti-Trust Overcharge Claims

The parties recognize that in actual economic practice overcharges resulting from anti-trust violations are in fact borne by the ultimate purchaser; therefore, Successful Vendor hereby assigns to the University any and all claims for such overcharges.

6.22 Date for Reckoning Prompt-Payment Discount

For purposes of determining whether a prompt-payment discount, if applicable, may be taken by the University, the starting date of such reckoning period shall be the later of the date of a properly executed invoice or the date of completion of service and/or delivery of product.

6.23 Force Majeure

In the event compliance with any obligation under this Agreement is impractical or impossible due to any Event of Force Majeure, then the time for performance of such obligation shall be extended for a period equivalent to the duration of the Event of Force Majeure. The provisions of this section shall not operate to excuse either party's inability to perform its obligations hereunder because of inadequate finances. "Event of Force Majeure:" means any strike, lockout, labor dispute, embargo, flood, earthquake, storm, dust storm, lightning, fire, epidemic, act of God, war, national emergency, civil disturbance or disobedience, riot, sabotage, terrorism, restraint by governmental order or any other occurrence beyond the reasonable control of the party in question.

6.24 Furnish and Install –

As part of this ITN solicitation, the vendor may submit pricing (on Attachment A) for professional services to install all recommended equipment. If UF chooses to have the awarded vendor install the equipment in addition to providing the equipment, the Successful Vendor shall have the complete responsibility for the items or system until it is in place and working. Any special installation preparation and requirements must be submitted to the University. All transportation and coordination arrangements will be the responsibility of the Successful Vendor. Delivery of equipment will be coordinated so that items or systems will be delivered directly to the installation site. This effort will minimize risk of damage and avoid double handling.

6.25 Indemnification/Hold Harmless; Liability

The Successful Vendor shall indemnify, defend, and hold harmless the University of Florida Board of Trustees, the University of Florida, the State of Florida and the Florida Board of Governors, and their respective officers, agents, and employees, against and from any and all claims, demands, suits, actions, proceedings, loss, cost, and damages of every kind and description, including attorneys' fees and/or litigation expenses, which may be brought or made against or incurred on account of loss of or damage to any property or for injuries to or death of any person, caused by, arising out of, or contributed to, in whole or in part, by reasons of any act, omission, professional error, fault, mistake, or negligence of Successful Vendor, its employees, agents, representatives, or subcontractors, their employees, agents, or representatives in connection with or incident to the performance of the Agreement. Successful Vendor's obligation under this provision shall not extend to any liability caused by the sole negligence of the University Of Florida Board Of Trustees, University, or its officers, agents, and employees. Such indemnification shall specifically include infringement claims made against any and all intellectual property supplied by Successful Vendor and third-party infringement under the Agreement.

The University, as a public entity, is protected by sovereign immunity from tort liability, subject to a limited statutory waiver. The University will not agree to (i) indemnify or hold harmless any vendor; (ii) be liable for vendor's attorneys' fees under any circumstances; or (iii) binding arbitration. The Agreement shall not be construed or interpreted as (i) denying to either party any remedy or defense available to such party under the laws of the State of Florida; (ii) the consent of University or the State of Florida or their agents and agencies to be sued; or (iii) a waiver of either University's or the State of Florida's sovereign immunity beyond the limited waiver provided in section 768.28, Florida Statutes.

6.26 Insurance Requirements

If Professional Services are rendered for implementation of equipment, the Successful Vendor shall purchase from and maintain with a company or companies, lawfully authorized to do business in Florida and acceptable to the University, such insurance as will protect the Successful Vendor from claims arising out of or resulting from the Successful Vendor's operations under the Agreement and for which the Successful Vendor may be legally liable, whether such operations be by the Successful Vendor or by their subcontractors or by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable. All insurance policies shall be issued and countersigned by representatives of such companies duly authorized for the State of Florida and shall be written on ISO standard forms or their equivalents. The Successful Vendor shall file with the University Certificates of Insurance prior to the commencement of this Agreement and shall file

Certificates of Insurance evidencing the renewal of such policies at least thirty (30) days prior to the date that each applicable insurance policy is scheduled to expire. **Please note that the University of Florida must be named "additional insured" on automobile and general liability policies.**

General Liability Insurance – The Successful Vendor shall provide the ISO Commercial General Liability policy for general liability coverage's for limits of not less than of \$1,000,000 per occurrence. Coverage shall be maintained without interruption from date of commencement of work until date of final payment.

Worker's Compensation - The Successful Vendor shall secure and maintain for the life of this Agreement, valid Worker's Compensation Insurance as required by Chapter 440, Florida Statutes (if applicable.)

Automobile Liability - The Successful Vendor shall secure and maintain, during the life of this Agreement, Automobile Liability insurance on all vehicles against bodily injury and property damage in at least the amount of \$100,000.00 per person, \$500,000.00 per occurrence.

6.27 Protection of Property

The Successful Vendor shall at all times guard against damage or loss to the property of the University or of others or vendors and shall be held responsible for replacing or repairing any such loss or damage. The University may withhold payment or make such deductions as deemed necessary to insure reimbursement or replacement for loss or damage to property through negligence of the Successful Vendor or their agents. The Successful Vendor shall provide all barricades and take all necessary precautions to protect buildings and personnel.

6.28 Labor Disputes

Successful Vendor shall give prompt notice to the University of any actual or potential labor dispute which delays or may delay performance of the Agreement.

6.29 Laws and Regulations

Successful Vendors are solely responsible for keeping themselves fully informed of and faithfully observing all laws, ordinances, and regulations and shall protect and indemnify the University, its officers and agents against any claims of liability arising from or based on any violation thereof.

6.30 No Replacement of Defective Tender

Every tender of goods must fully comply with all provisions of the Agreement as to time of delivery, quantity, and the like. If a tender is made which does not fully conform, this shall constitute a breach and Successful Vendor shall not have the right to substitute a conforming tender.

6.31 No Waiver of Right by the University

No waiver by University of any breach of the provisions of the Agreement by the Successful Vendor shall in any way be construed to be a waiver of any future breach or bar the University's right to insist on strict performance of the provisions of the Agreement.

6.32 Notice to Vendors of Asbestos-Containing Materials in University Buildings

Asbestos containing materials (ACM) can be found in almost any building in the United States more than 10 years old. The University of Florida is no exception. The types of asbestos most commonly found are pipe and boiler insulation, fireproofing, hard panels known as "Transite", floor tile, and spray or trowel-applied ceiling finishes. ACM is generally not hazardous if left undisturbed.

The University has implemented an Asbestos Program to assure safe management and removal of ACM. Vendors, consultants, and other's providing service to the University may encounter ACM and must, therefore, comply with the following instructions:

- A. Avoid disturbing suspected ACM. Exercise caution and watch for possible ACM.
- B. If it is necessary to disturb ACM, first notify the appropriate Division Asbestos Representative listed in this notice, or the University of Florida Asbestos Coordinator, before proceeding with your work. You shall take whatever precautions are necessary to protect humans' health and the environment, and comply with all applicable Federal, State, and Local laws pertaining to asbestos.
- C. If you require additional information on possible locations of ACM in a particular building, contact the Asbestos Representative from the Division for which you are working.

<u>Division</u>	<u>Asbestos Representative</u>	<u>Telephone</u>
Facilities Services	Dir. Facilities Services	(352) 273-0575
Housing	Housing Maintenance Superintendent	(352) 392-2161
Reitz Union	Maintenance Superintendent	(352) 392-1614
IFAS	Engineer	(352) 392-6488

6.33 Parking and Identification Badges.

The Successful Vendor shall obtain all parking permits and/or decals that may be required while performing project work on University premises. The Successful Vendor should review Contractor and Vendor Parking information from Transportation and Parking Services located at the following link: <http://www.parking.ufl.edu/pages/contractorvendordecal.asp>

6.34 Payment Terms

The University's obligation is payable only and solely from funds appropriated for the purpose of the Agreement. Unless otherwise stated herein, the payment terms for the Agreement are Net 30 days. VENDOR OMBUDSMAN: The University's vendor ombudsman whose duties include acting as an advocate for vendors may be experiencing problems in obtaining payment(s) from the University may be contacted at 352-392-1241.

6.35 Price Adjustment

Price changes will normally only be considered at the end of one Agreement period and the beginning of another. Price change requests shall be in writing, submitted at least sixty (60) days prior to the end of the current Agreement period, and shall be supported by written evidence of increased costs to the Successful Vendor. The University will not approve unsupported price increases that will merely increase the gross profitability of the Successful Vendor at the expense of the University. Price change requests shall be a factor in the Agreement extension review process. The University shall, in its sole opinion, determine whether the requested price increase or an alternate option is in the best interest of the University.

6.36 Prior Course of Dealings

No trade usage, prior course of dealings, or course of performance under other agreements shall be a part of any agreement resulting from this ITN; nor shall such trade usage, prior course of dealing, or course of performance be used in the interpretation or construction of such resulting agreement.

6.37 Intentionally Blank N/A

6.38 Public Entity Crime

A person or affiliate who has been placed on the convicted list by the Department of Management Services, State of Florida, may not submit a proposal on a contract to provide any goods or services, including construction, repairs, or leases and may not be awarded or perform work as a Vendor, supplier, subcontractor, or consultant for the University of Florida for a period of 36 months from the date of being placed on the convicted list, a "person" or "affiliate" includes any natural person or any entity, including predecessor or successor entities or any entity under the control of any natural person who is active in its management and who has been convicted of a public entity crime (Rule 6C1-3.020 FAC).

6.39 Public Records

All proposal information submitted and opened becomes subject to the Public Records Law set forth in Chapter 119 F.S.

Any resulting Agreement may be unilaterally canceled for refusal by the vendor to allow public access to all documents, papers, letters, or other materials made or received by the Successful Vendor in conjunction with the Agreement and subject to the provisions of Chapter 119. F.S.

IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT

Phone: (352) 846-3903

email: PR-Request@ufl.edu

Mail: PO Box 113156, Gainesville, FL 32611-3156

6.40 Referencing of Orders

For each order issued against an agreement resulting hereunder, the University intends in good faith to reference this ITN for pricing, terms and conditions, delivery location, and other particulars. However, in the event the University fails to do so, the University's right to such terms and conditions, and particulars shall not be affected, and no liability of any kind or amount shall accrue to the University.

6.41 Remedies and Applicable Law

The Agreement shall be governed by and construed in accordance with the laws of the State of Florida (without regard to principles of conflict of laws) and the rules and regulations of the Florida Board of Governors and the University. University and Successful Vendor shall have available all remedies afforded each by said law. The venue in any action or litigation commenced to enforce the Agreement shall lie in a court of competent jurisdiction located in Gainesville, Florida.

6.42 Right of Inspection

University shall have the right to inspect the goods at delivery before accepting them.

6.43 Right of Offset

The University shall be entitled to offset against any sums due the Successful Vendor, any expenses or costs incurred by the University, or damages assessed by the University concerning the Successful Vendor's non-conforming performance or failure to perform the Agreement, or any other

debt owing the University, including expenses, costs and damages described in the termination provisions contained herein.

6.44 Shipment Under Reservation Prohibited

Successful Vendor is not authorized to ship the goods under reservation and no tender of a bill of lading will operate as a tender of the goods.

6.45 Specifications: Brand Name or Acceptable Alternate

Where in these specifications reference is made to materials, trade names, catalog numbers or articles of certain manufacture, it is done for the sole purpose of establishing a basis of a comparable standard of quality, performance, characteristics desired and is not intended to limit or restrict competition. It shall be understood that such method of specification description is not intended to exclude other processes, similar designs, or kinds of materials, but is intended solely as a means of establishing a standard of comparison to be utilized for solicitation evaluation purposes. Other material or product may be used, if in the sole opinion of the University, they are equal in durability, quality and of a design in harmony with the intent of these specifications. Such other material or product which is substantially equivalent to those specific brand(s) specified shall qualify for solicitation evaluation and award consideration by the University. The University reserves the right to reject any substitute material or product which, in its opinion, does not meet the standard of quality established by reference in these specifications and is not considered an acceptable alternate for the intended use and purpose. The burden of proof as to meeting the requirements of these specifications shall be the responsibility of the submitting vendor. Such proposer(s) who is offering any material or product other than the item(s) specified herein must submit with their solicitation response catalog cuts and detailed specifications which will completely describe the item(s) on which they are offering for an acceptable alternate determination by the University. Where the proposer proposes to substitute a material or product which is not known to the University, he/she shall be prepared to submit samples on request for the University's inspection and evaluation. The cost of transportation, both ways, of such samples shall be borne by the submitting proposer.

6.46 Successful Vendor to Package Goods

Successful Vendor will package goods in accordance with good commercial practice. Each shipping container shall be clearly and permanently marked as follows: (a) Successful Vendor's name and address; (b) Consignee's name, address and purchase order number; (c) Container number and total number of containers, e.g. box 1 of 4 boxes and (d) the number of the container bearing the packing slip. Successful Vendor shall bear cost of packaging unless otherwise provided.

6.47 Termination

6.47.1 Convenience

The University reserves the right to terminate the Agreement in whole or part at any time when in the best interests of the University without penalty or cause. Upon receipt of the written notice, the Successful Vendor shall immediately stop all work as directed in the notice, notify all subcontractors of the effective date of the termination and minimize all further costs to the University. In the event of termination under this provision, all documents, data and reports prepared by the Successful Vendor under the Agreement shall become the property of and delivered to the University. The Successful Vendor shall be entitled to receive just and equitable compensation for work in progress, work completed, and materials accepted before the effective date of termination. Such compensation shall be the Successful Vendor's sole remedy against the University in the event of termination under this provision.

6.47.2 Default

The University reserves the right to terminate the Agreement in whole or in part due to the failure of the Successful Vendor to comply with any term or condition of the Agreement, to acquire and maintain all required insurance policies, bonds, licenses and permits, or to make satisfactory progress in performing the Agreement. The University shall provide written notice of the termination and the reasons for it to the Successful Vendor. Upon termination under this provision, all goods, materials, documents, data and reports prepared by the Successful Vendor under the Agreement shall become the property of and be delivered to the University on demand. The University may, upon termination of the Agreement, procure, on terms and in the manner that it deems appropriate, materials, or services to replace those under the Agreement. The Successful Vendor shall be liable to the University for any excess costs incurred by the University in re-procuring the materials or services.

6.47.3 Gratuities

The University may, by written notice to the Successful Vendor, cancel the Agreement if it is discovered by the University that gratuities, in the form of entertainment, gifts or other, were offered or given by the Successful Vendor, or any agent or representative of the Successful Vendor, to any officer or employee of the University with a view toward securing favorable treatment with respect to the awarding or amending, or the making of any determinations with respect to the performing of such Agreement. In the event the Agreement is canceled by the University pursuant to this provision, University shall be entitled, in addition to any other rights and remedies, to recover or withhold the amount of the cost incurred by Successful Vendor in providing such gratuities.

6.47.4 Insolvency

The University shall have the right to terminate the Agreement at any time in the event Successful Vendor files a petition in bankruptcy; or is adjudicated bankrupt; or if a petition in bankruptcy is filed against Successful Vendor and not discharged within thirty (30) days; or if Successful Vendor becomes insolvent or makes an assignment for the benefit of its creditors or an arrangement pursuant to any bankruptcy law; or if a receiver is appointed for Successful Vendor or its business.

6.47.5 Lack of Funds

The State of Florida's and UF's performance and obligation to pay under this Agreement is contingent upon an annual appropriation by the Florida State Legislature. The Agreement may be canceled without further obligation on the part of the University of Florida in the event that sufficient appropriated funding is unavailable to assure full performance of the terms. The Successful Vendor shall be notified in writing of such non-appropriation as soon as reasonably possible. No penalty shall accrue to the University in the event this cancellation provision is exercised. This cancellation provision shall not be construed so as to permit the University to terminate the Agreement in order to acquire similar equipment, material, supplies or services from another party.

6.47.6 Stop Work Order

The University may at any time, by written order to the Successful vendor, require the Successful Vendor to stop all or any part of the work called for by the Agreement for a period of ninety (90) days after the order is delivered to the Successful Vendor, and for any further period to which the parties may agree. The order shall be specifically identified as a Stop Work Order issued under this provision. Upon receipt of the order, the Successful Vendor shall immediately comply with its terms and take all reasonable steps to minimize the incidence of costs allocable to the work covered by the order during the period of work stoppage. If a Stop Work Order issued under this provision is canceled or the period of the order or any extension expires, the Successful Vendor shall resume work. The University shall make an equitable adjustment in the delivery schedule or Agreement price, or both, and the Agreement shall be amended in writing accordingly.

6.47.7 Suspension or Debarment

The University may by written notice to the Successful Vendor immediately terminate the Agreement if the University determines that the Successful Vendor has been debarred, suspended or otherwise lawfully prohibited from participating in any public procurement activity, including but limited to, being disapproved as a subcontractor Vendor of any public procurement unit or other governmental body.

6.47.8 Continuation of Performance Through Termination

The Successful Vendor shall continue to perform, in accordance with the requirements of Agreement, up to the date of termination, as directed in the termination notice.

6.48 Title and Risk of Loss

The title and risk of loss of the goods and equipment shall not pass to University until University actually receives the goods and equipment at the point or points of delivery.

6.49 Warranties

In addition to any implied warranties, Successful Vendor warrants that the goods furnished will conform to the specifications, drawings, and descriptions listed herein, and to the sample or samples if any, furnished by the Successful Vendor. In the event of a conflict between the specifications, drawings, and descriptions, the specifications shall govern.

6.50 Payment Card Industry Data Security Standard.

For e-commerce business and/or credit card transactions, Proposer agrees to be bound by the requirements and terms of the Rules of all applicable Card Associations, as amended from time to time, and be solely responsible for security and maintaining confidentiality of Card transactions processed by means of electronic commerce up to the point of receipt of such transactions by Bank.

Proposer is required to be in compliance with the requisites of the SAS 70 and/or Payment card Industry Data Security Standard and provide written attestation of compliance annually.

6.51 Payment and Invoice Information

All invoices will need to contain either a **UF purchase order number** or the **8-digit department ID number** of the department with which you are doing business. All invoices for payment should be submitted to the University of Florida via:

Email: email a .pdf or .tif file to ufl@invoices.corcentric.com. The file must be attached to the email and not embedded within the email. There can be multiple files per email but each file should only contain one invoice.

or

Mail to: UF – Accounts Payable
PO Box 115350
971 Elmore Drive
Gainesville, FL 32611-5350

7.0 Certifications and Forms

7.1 Certification of Proposal

Explanation: This certification attests to the vendor's awareness of an agreement to the content of this ITN and all accompanying provisions contained herein.

Action: Vendor is to ensure that the following certificate is duly completed and correctly executed by an authorized officer of your company.

This proposal is submitted in response to Invitation to Negotiate ITN 20RL-130 issued by the University of Florida. The undersigned, as a duly authorized officer, hereby certifies that

(Vendor Name)

agrees to be bound by the content of this proposal and agrees to comply with the terms, conditions and provisions of the referenced Invitation to Negotiate (ITN) and any addenda thereto in the event of an award. Exceptions are to be noted as stated in the ITN. The proposal shall remain in effect for a period of ninety (90) calendar days as of the Due Date for responses to the ITN.

The undersigned certifies that to the best of his/her knowledge: (check one of the below and provide information if required)

___ There is no trustee or employee of the University of Florida who has or who's Relative has an Interest in the entity or entities making this proposal or who is a natural person making this proposal.

___ There are trustee(s) and/or employee(s) of the University of Florida who have, and/or whose Relative(s) have, an Interest in the entity or entities making this proposal or who is a natural person making this proposal. Describe the nature of the interest held by each trustee, employee, or Relative of the trustee or employee (for example, grandson of Employee X owns the company or spouse of Employee Y is a director of the company).

"Interest" for purposes of this disclosure includes the following: director, trustee, officer, or employee of an entity, any contract with an entity (including consulting), or any partner, proprietor, stock, equity, or other ownership interest in an entity.

"Relative" for the purpose of this disclosure is an individual who is related to the trustee or employee as father, mother, son, daughter, brother, sister, uncle, aunt, first cousin, nephew, niece, husband, wife, father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, sister-in-law, stepfather, stepmother, stepson, stepdaughter, stepbrother, stepsister, half brother, half sister, grandparent, great grandparent, grandchild, great grandchild, step grandparent, step great grandparent, step grandchild, step great grandchild, person who is engaged to be married to the trustee or employee or who otherwise holds himself or herself out as or is generally known as the person whom the trustee or employee intends to marry or with whom the trustee or employee intends to form a household, or any other natural person having the same legal residence as the trustee or employee"

The undersigned further certifies that their firm (check one) ___ **IS** or ___ **IS NOT** currently debarred, suspended, or proposed for debarment by any federal entity. The undersigned agrees to notify the University of any change in this status, should one occur, until such time as an award has been made under this procurement action.

Person(s) authorized to negotiate in good faith on behalf of this firm for purposes of this Invitation to Negotiate are:

Name: _____ Title: _____

Signature: _____ Date: _____

Email: _____

Name: _____ Title: _____

Signature: _____ Date: _____

_____ Date: _____

Signature of Authorized Officer

_____ Email: _____

Printed Name

ITN20RL-130

Closing Date: 01/14/2020

Closing Time: 3:00 PM/ET

Attestation of Principal Place of Business University of Florida ITN 20RL-130, Electronic File Storage – Network Attached Storage (NAS), Support and Related Services

Name of Bidder: _____

Business Name: _____

Identify the State in which the Bidder has its principal place of business:

Bidder's Signature: _____

Title: _____

INSTRUCTIONS: IF your principal place of business above is located within the State of Florida, provide the information as indicated above and return this form with your bid response. No further action is required. IF your principal place of business is outside of the State of Florida, the following must be completed by an attorney and returned with your bid response. Failure to comply may be considered as non-responsive to the terms of this solicitation.

OPINION OF OUT-OF-STATE BIDDER'S ATTORNEY ON BIDDING PREFERENCES

(To be completed by the Attorney for an Out-of-State Bidder)

NOTICE: §287.084(2), Florida Statutes, provides that "a vendor whose principal place of business is outside this state must accompany any written bid, proposal, or reply documents with a written opinion of an attorney at law licensed to practice law in that foreign state, as to the preferences, if any or none, granted by the law of that state [or political subdivision thereof] to its own business entities whose principal places of business are in that foreign state in the letting of any or all public contracts." See also § 287.084(1), Florida Statutes.

LEGAL OPINION ABOUT STATE BIDDING PREFERENCES (Please Select One)

_____ The Bidder's principal place of business is in the State of _____ and it is my legal opinion that the laws of that state **do not grant a preference** in the letting of any or all public contracts to business entities whose principal places of business are in that state.

_____ The Bidder's principal place of business is in the State of _____ and it is my legal opinion that the laws of that state **grant the following preference(s)** in the letting of any or all public contracts to business entities whose principal places of business are in that State: [Please describe applicable preference(s) and identify applicable state law(s)]:

LEGAL OPINION ABOUT POLITICAL SUBDIVISION BIDDING PREFERENCES (Please Select One)

_____ The Bidder's principal place of business is in the political subdivision of _____ and it is my legal opinion that the laws of that political subdivision **do not grant a preference** in the letting of any or all public contracts to business entities whose principal places of business are in that political subdivision.

_____ The Bidder's principal place of business is in the political subdivision of _____ and it is my legal opinion that the laws of that political subdivision **grant the following preferences(s)** in the letting of any or all public contracts to business entities whose principal places of business are in that political subdivision: [Please describe applicable preference(s) and identify applicable authority granting the preference(s)]:

Signature of out-of-state Bidder's attorney:

Printed name of out-of-state Bidder's attorney:

Address of out-of-state Bidder's attorney:

Telephone number of out-of-state Bidder's attorney: (_____) _____ - _____

Email address of out-of-state Bidder's attorney: _____

Attorney's states of bar admission: _____