* 1. ***PRICE ESCALATION***

*Contractor shall keep the contract pricing the* same *throughout the initial Term of the Contract. Contractor* may *negotiate costs after the initial Term for subsequent renewals but cannot increase costs greater than 4% from the previous term's rate. Contractor shall submit any proposed increase in the costs in writing to UF IT for consideration at least sixty (60) days before the renewal period. Contractor must provide support documentation to back up the request. Accepted increases, by UF IT, in the pricing will remain the same for the full term of the renewal period.*

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| --- | --- | --- | --- |
| Line | Description | | Total |
| 1 | License Fee- Year 1 | 1. Esignature Solution | $ |
|  |
| 2 | Implementation – Year 1 | 1. Esignature Solution | $ |
|  |
| 3 | Training- Year 1 | 1. Esignature Solution | $ |
|  |
| 4. | Options | 1. Esignature Solution | $ |
|  |
| 5. | Customization-Please Include any costs for custom enhancements required by this ITN. Please describe the enhancements. | 1. Esignature Solution | $ |
|  |  |
|  |  | Total Year 1 | $ |
| 6. | Annual Fees- Year 2  Please Include a brief summary of what is covered in the annual fees  (i.e. Hosting, Support, Upgrades, Training, Etc.) | 1. Esignature Solution | $ |
|  |  |
|  |  | Total Year 2 | $ |
| 7. | Annual Fees- Year 2  Please include a brief summary of what is covered in the annual fees  (i.e. Hosting, Support, Upgrades, Training, Etc.) | 7. Esignature Solution | $ |
|  |  |
|  | Total Year 3 | | $ |
|  | Total Year 1,2 & 3 | | $ |

Fees for additional services not covered in the fees described above.

Please provide a description of when these fees are incurred and your process for communicating when a fee would be incurred or whether it is part of the costs outlined in the above table. If additional fees would be incurred by an action or activity, please describe your process for providing estimates.

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| Line | Description | Hourly Rate |
| 8 | Project management (provide examples/brief descriptions of this type of service) | $ |
| 9 | Consulting services (provide examples/brief descriptions of this type of service) | $ |
| 10 | Senior programmer (provide examples/brief descriptions of this type of service) | $ |
| 11 | Junior programmer (provide examples/brief descriptions of this type of service) | $ |
| 12 | Web UX support (provide examples/brief descriptions of this type of service) | $ |
| 13 | Graphic services (provide examples/brief descriptions of this type of service) | $ |
| 14 | Training that is not covered in the above fees (provide examples/brief descriptions of this type of service; If travel costs for training are expected to be covered by  UF, please describe.) | $ |
| 15 | Other (provide examples/brief descriptions of this type of service) | $. |

Multi-Year Payment Discounts

Please indicate if your company provides discounts for multi-year payments (as opposed to annual payments). Provide a description of the terms.