Docusign Envelope ID: D9C64C82-4C87-874C-8071-8E4D22F2B0B3

Business Unit & Req. #0075000 ECCN: _____ Total Amount: $229,800 US

Note: This Sole Source Certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant and clearly understandable.

SOLE SOURCE CERTIFICATION

Under the requirement of University of Florida Rule No. 6C1-3.020(5)(e)(2), the following is submitted in support of this request for authority to purchase, without bidding, the items available from only one source.

Note: Sole Source means that the item/service is unique and that the vendor is the only one from whom the item/service can be provided. Best Price alone cannot be used for sole source. If the item/service is available from more than one source of supply, best price must be determined through the competitive bid process.

A. Sole Source Vendor Company Name: GOFAR - GLOBAL ORGANIZATION FOR AGRICULTURAL ROBOTICS

Contact Person: Maialen Cazenave

Address: 235 rue de la Montagne Noire, 31750 ESCALQUENS - FRANCE

Telephone: +33 (0)6 59 38 87 84 Fax: _____ Email: maialen@world-fira.com

B. Describe in lay language, what the item/service is and how it is to be used in your area of research. (cont. P2)

GOFAR will provide planning, coordination, and implementation services for the FIRA agricultural technology (Ag Tech) conference and related ecosystem development activities at the UF/IFAS Gulf Coast Research and Education Center (GCREC). FIRA is a specialized conference that brings together growers, researchers, technology companies, equipment manufacturers, startups, and investors to showcase and evaluate emerging agricultural technologies. (cont'd)

C. What feature or special condition of this commodity/service is unique and cannot be obtained from any other source? Why are these features or special conditions important to the research? (cont. P2)

GOFAR provides a unique combination of services, expertise, and established industry relationships that cannot be obtained from another source. GOFAR is the organization that developed and manages the FIRA conference network, a specialized agricultural technology and automation program that combines industry education, live equipment demonstrations, grower engagement, startup support, and investment networking. (cont'd)

D. Is this product being purchased directly from the manufacturer? ☒ Yes ☐ No

If No, is it available from more than one dealer? ☐ Yes ☐ No

If Yes, it is available from more than one dealer, why can this item not be bid? (cont. P2)

The service is being purchased directly from GOFAR, the organization that developed, owns, and manages the FIRA conference program and related Ag Tech ecosystem development services. GOFAR is the original provider of these services and is not acting as a reseller or distributor for another company.

E. Prior to submitting this requisition, did you investigate other possible sources? ☒ Yes ☐ No

If Yes: 1) Did you obtain quotes from the other sources? ☐ Yes ☒ No If Yes, attach copies.

2) Is this Vendor's price lower than the other sources? ☐ Yes ☐ No If No, justify the additional cost below.

Yes. UF/IFAS GCREC representatives evaluated alternative approaches through meetings with GOFAR, discussions with the University of California regarding its experience with GOFAR and FIRA, and attendance at FIRA events. Through this review, it was determined that while other organizations may offer conference management services, they do not provide the same combination of agricultural technology expertise, established FIRA programming, Ag Tech market evaluation capabilities, live equipment demonstration format, university partnership experience, and existing network of Ag Tech companies, OEM manufacturers, startups, and investors. (cont'd)

F. What efforts have been made to obtain the best price possible? Why do you feel this price is fair and reasonable? (cont. P2)

UF/IFAS GCREC worked directly with GOFAR to define the scope of services and associated costs to ensure that only the services necessary to achieve the project's objectives were included. The proposed pricing was evaluated based on GOFAR's specialized expertise, established FIRA conference platform, experience conducting Ag Tech market assessments, and extensive network of industry, university, startup, and investor partners. (cont'd)

I / We, the undersigned, certify the above to be true and correct to the best of my / our knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.

DEPARTMENT APPROVAL	PURCHASING APPROVAL
I hereby certify the validity of the information and feel confident the Sole Source Certification will meet University criteria and would withstand any audit or vendor protest.	This acquisition is approved as a non-competitive purchase.
John Rechcigl 10/29/2026 | 10:39 AM EDT Principal Investigator's Signature — Date	Jori Moore 11/2/2026 Purchasing Coordinator Signature — Date
FAILURE TO FILE A PROTEST IN ACCORDANCE WITH BOARD OF GOVERNORS (BOG) REGULATION 18.002 OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN THE BOG REGULATION 18.002 AND 18.003(3) SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDING.	N J Heredia 11-2-2026. Purchasing Authorized Signature — Date

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Sole Source Certification (Continued)

Please use the following sections to continue documentation if needed.

B. continued

The services will be used to support GCREC's efforts to advance agricultural innovation, automation, and artificial intelligence applications for Florida agriculture. GOFAR will assist with evaluating Florida's Ag Tech market opportunities, developing industry partnerships, and organizing annual conference activities that include educational programming, networking opportunities, and live equipment demonstrations for growers and stakeholders. The conference will provide a platform for researchers, industry partners, and producers to exchange knowledge, explore new technologies, and promote the growth of an Ag Tech ecosystem in Florida.

C. continued

Unlike other conference organizers, GOFAR has proven experience developing long-term Ag Tech ecosystems through partnerships with universities, including the successful collaboration with the University of California that UF/IFAS GCREC seeks to replicate in Florida. GOFAR also possesses established relationships with domestic and international Ag Tech companies, OEM manufacturers, startups, investors, and agricultural stakeholders that are essential to creating and sustaining a FIRA event and Ag Tech network in Florida.

The unique value of this service is GOFAR's ability to leverage its proprietary FIRA model, existing industry network, and demonstrated success in building university-centered Ag Tech innovation ecosystems. These combined capabilities are not available from another provider and cannot be replicated without significant time, resources, and risk to the project's goals.

D. continued

E. continued

Based on this assessment, GOFAR was determined to be the only source capable of providing the complete suite of services required to support the development of a Florida-based FIRA program and Ag Tech ecosystem modeled after the successful University of California partnership.

F. continued

The price is considered fair and reasonable because it reflects the unique combination of services being provided, including strategic planning, market evaluation, ecosystem development, conference organization, and access to an established international Ag Tech network. GOFAR has a proven track record of successfully implementing this model through its existing partnerships and FIRA events. The value of leveraging GOFAR's established relationships and expertise avoids the significant time, cost, and risk that would be incurred by developing these capabilities independently or through multiple vendors.

Cert. Posted Jeff Hendel

Digitally signed by Cert. Posted Jeff Hendel
Date: 2026.11.02 14:03:26 -05'00'

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